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| SECTION TWENTY-THREE * INCENTIVES – GENERAL RULES AND RE  | EGULATIONS  | Item No.    |
| "Actual IPI Rate Reduction" is the amount of the monetary affirmatively claimed IPI Containers derived by discounting by ten rate that results from dividing (a) the total amount, in U.S. dollars, owed by a Terminal Tenant to the Port of Los Angeles on account each and every loaded or empty cargo container onto or from ocean assigned to them for use and occupancy pursuant to contracts issue during the calendar year in which the IPI Program commenced, by handled at such Terminal Tenant's premises during the calendar yecommenced.  "Effective IPI Rate Reduction" means the amount of the magainst affirmatively claimed IPI Containers derived by discounting monetary rate that results from dividing (a) the total amount, in U. obligation owed by a Terminal Tenant to the Port of Los Angeles of unloading of each and every loaded or empty cargo container onto premises assigned to them for use and occupancy pursuant to contract Angeles during the calendar year preceding the calendar year in which the IPI Program "Gross Actual IPI Rate Reduction" is the monetary sum reeach and every Actual IPI Rate Reduction in the calendar year on I claimed by a Terminal Tenant in writing and approved by the Port "Gross Effective IPI Rate Reduction" is the monetary sum of each and every Effective IPI Rate Reduction in the calendar year affirmatively claimed by a Terminal Tenant in writing and approved "IPI Container" means an intact loaded or empty cargo ocunloaded from an ocean-going vessel and that originates from, by a by rail carriage, a location outside of California.  "IPI Program" means the "Intermodal Container Discount" | y reduction assessed against a percent (10%) the monetary of the compensation obligation of its loading or unloading of an-going vessels at premises and by the Port of Los Angeles (b) the total number of TEUs are in which the IPI Program and the percent (10%) the St. dollars, of the compensation on account of its loading or or from ocean-going vessels at facts issued by the Port of Los which the IPI Program and Tenant's premises during gram commenced.  Sulting from the aggregation of IPI Containers affirmatively of Los Angeles.  Tresulting from the aggregation or on IPI Containers affirmatively of Los Angeles.  The percent (10%) the St. dollars, of the compensation of IPI Containers affirmatively of Los Angeles.  The percent (10%) the Manager against and the percent (10%) the St. dollars, of the compensation of IPI Containers affirmatively of Los Angeles. | [C]<br>2300 |
| See Item 10 for explanation of abbreviations and symbols.   |   |             |
| Order No. 13-7148 Adopted November 7, 2 Correction No. 650 Ordinance No. 182943 Adopted March 18, 201   |   |             |

| DODE OF LOG AN   | COLLEG TABLES NO   | 4  | First Revised Page   | 204                    |
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| POKT OF LOS AN   | GELES – TARIFF NO.   | . 4  | Cancels Original Page  | 204                    |
| *  |  | N TWENTY-THREE<br>ERAL RULES AND REG   | GULATIONS  | Item No.               |
| "Terminal current permit or co<br>facilities at the Port<br>from ocean-going v   | Tenant" means an entity ontract with the City of I of Los Angeles that loa essels to and from such   | that has entered into and Los Angeles for use and ad or unload loaded or en premises.  | PROGRAM Continued  d is in good standing under a occupancy of property and another property and on the property cargo containers onto or onverting the actual length of a  | [C]<br>2300<br>(Cont.) |
| participate in the In the Actual IPI Rate writing and whose vand December 31, 2  The Terminall IPI Containers the wharfage charges be 2009. Such Effective sums due or owing that are required to the Containers applied monetary benefit ear IPI Rate Reduction; Actual IPI Rate Reduction; Actual IPI Rate Reduction, amount of any differ IPI Rate Reduction, reconciliation, so according to the Actual IPI Rate Red | ng on January 1, 2009, a termodal Container Disc Reduction to IPI Container Disc Reduction to IPI Container Disc Proposed Propose | led to implement the Effant has affirmatively claimed to see a second of the shall determine through the shall det | 31, 2009, Tenants may hall allow implementation of at affirmatively claims in 505 between January 1, 2009, eetive IPI Rate Reduction on med in writing and whose y 1, 2009, and December 31, rminal Tenant against any forth in contracts or otherwise cember 31, 2009.  Thick an Effective IPI Rate gh reconciliation the actual determining the Gross Actual eduction. Should the Gross action, the Port of Los Angeles credit the Terminal Tenant the action exceed the Gross Actual of days of its completion of the ys following such written | [C]<br>2305            |
| See Item 10  | for explanation of abbrevi<br>Order No. 13-7148<br>Ordinance No. 182943  | ations and symbols.  Adopted November 7, 20 Adopted March 18, 2014   |  |                        |

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| PORT OF LOS AN   | PORT OF LOS ANGELES – TARIFF NO. 4 Cancels Original Page   |   | 205  |                        |
|  |  | N TWENTY-THREE  |  | Item No.               |
| *  | INCENTIVES – GENE  | CRAL RULES AND REGULA   | ATIONS   |                        |
| A Terminal constitute its irrevolution within fifteen (15) or reasonably required includes, but is not to which the Terminal The Execution | I Tenant's request for ap<br>cable agreement to subn<br>days of such written requ<br>I by the Port of Los Ang<br>limited to, information r<br>nal Tenants assert this II<br>tive Director shall resolv<br>, the Actual IPI Rate Re | ER DISCOUNT PROGRAM - eplication of the Effective IPI I nit, upon written request of the uest, information, written or or eles to administer the IPI Program all IPI Containers (a PI Program applies. The any disputes regarding the a duction, the Gross Effective II | Rate Reduction shall<br>e Executive Director, and<br>therwise, that may be<br>gram, which information<br>and their serial numbers) | [C]<br>2305<br>(Cont.) |
| Item No. 2300 shal   | l amend, vary or otherwi   | pensation set forth in this Item ise alter the terms and condition, on one hand, and Terminal   | ons of any contracts   |                        |
|  |  |   |  |                        |
|  |  |   |  |                        |
|  |  |   |  |                        |
|  |  |   |  |                        |
|  |  |   |  |                        |
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|  |  |   |  |                        |
| See Item 10  | for explanation of abbrevia  | ·   |  | -                      |
| Correction No. 652   | Order No. 13-7148<br>Ordinance No. 182943  | Adopted November 7, 2013<br>Adopted March 18, 2014  | EFFECTIVE: April 25, 2014  | 4                      |

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| SECTION TWENTY-THREE * INCENTIVES – GENERAL RULES AND RE  | EGULATIONS  | Item No.    |
| DEFINITIONS INTERMODAL CONTAINER INCE   | NTIVE PROGRAM   |             |
| For purposes of Items 2310 and 2315 the following definit   | ions shall apply:   |             |
| "Alameda Corridor Transportation Authority" means the juthe cities and Ports of Los Angeles and Long Beach.   | oint powers authority formed by   |             |
| "Baseline Period" means the 12 month period commencing<br>April 30, 2009 during which time IPI Container Volume was han<br>Ports.   | •   |             |
| "Incentive Period" means the 12 month period commenc<br>on April 30, 2010 during which time IPI Container Volume was<br>Bay Ports.  |   |             |
| "Ocean Common Carrier" means a vessel-operating con<br>Shipping Act of 1984, whose vessels call at Port of Los Ange<br>premises. Any person or entity disagreeing with the Port of Los<br>have thirty (30) days from notice of the determination to submit<br>in fact operated by a different person or entity. Upon review of the<br>Angeles may amend its determination at the exclusive discretion of  | eles Container Terminal Tenant<br>s Angeles' determination shall<br>documentation that the vessel is<br>his information, the Port of Los        | [C]<br>2310 |
| "IPI Container" means an intact loaded or empty cargo co<br>by rail from a point outside California directly to the Port of Los A<br>Tenant's premises (or to a rail facility in Los Angeles County for so<br>the Port of Los Angeles Container Terminal Tenant's premises) for<br>vessel; or (b) is transported by rail to a point outside California directly<br>Angeles Container Terminal Tenant's premises (or from a rail facil<br>transport directly from the Port of Los Angeles Container Termina<br>unloading from an ocean-going vessel. | ngeles Container Terminal ubsequent delivery directly to loading onto an ocean-going ectly from the Port of Los ity in Los Angeles County after |             |
| "IPI Incentive Program" means the Intermodal Container I  | ncentive Program.   |             |
| "San Pedro Bay Ports" means property under the control a<br>Los Angeles or the Port of Long Beach.  | nd jurisdiction of the Port of  |             |
|   |   |             |
| See Item 10 for explanation of abbreviations and symbols.   |   |             |
| Order No. 13-7148 Adopted November 7, 2<br>Correction No. 653 Ordinance No. 182943 Adopted March 18, 201  |   | ļ           |

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| PORT OF LOS AN   | GELES – TARIFF NO. 4  |   | Cancels Original Page   | 207                    |
| * ]  | SECTION TWEN'<br>INCENTIVES – GENERAL RUI   |   |   | Item No.               |
| "Container" under a current perr and facilities at the onto or from ocean- "TEU" mea   | S INTERMODAL CONTAINER  Terminal Tenant" means an entity mit or contract with the City of Lorent of Los Angeles that loads going vessels to and from such process the unit of measurement that is twenty-foot equivalent units. | by that has entered in os Angeles for use a or unloads loaded or remises. | ato and is in good standing and occupancy of property or empty cargo containers | [C]<br>2310<br>(Cont.) |
| INTERMODAL CONTAINER INCENTIVE PROGRAM  The Intermodal Container Incentive program offers Ocean Common Carriers a financial incentive in the amount of twenty dollars (\$20.00) per loaded TEU on the incremental increase of IPI Containers whose wharfage charges become due pursuant to Tariff Item 505 during the Incentive Period. The incremental increase in IPI Container volume shall represent an increase in the San Pedro Bay Ports' total IPI Container volumes over the Baseline Period.  By July 1, 2010 each participating Ocean Common Carrier shall separately submit electronically data for loaded containers handled by the Ocean Common Carrier for both the Baseline Period and the Incentive Period, including but not limited to the following:  (a) IPI container serial numbers; (b) Container size in length; (c) Container quantity in TEUs; (d) North American IPI point of cargo origin or final destination; (e) Berth; and (f) Name and date of vessel arrival/departure.  IPI Incentive Program data shall be reported separately for IPI Containers loaded or discharged at the Port of Los Angeles, and for those at the Port of Long Beach. |   | [C]<br>2315   |   |                        |
| See Item 10  | for explanation of abbreviations and  |   |   |                        |
| Correction No. 654   |   | November 7, 2013<br>March 18, 2014  | EFFECTIVE: April 25, 2014   | Į.                     |

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| SECTION TWENTY-THREE<br>* INCENTIVES – GENERAL RULES AND F   |  | Item No.               |
| INTERMODAL CONTAINER INCENTIVE PRO   | GRAM Continued   |                        |
| The Port of Los Angeles shall, within thirty (30) day volume data from each participating Ocean Common Carrier payment each participating Ocean Common Carrier is entitle following information:   | r, determine the actual monetary                                   |                        |
| <ul><li>(a) The IPI container volumes whose wharfage charge Item 505 during the Baseline Period;</li><li>(b) Confirming, by serial numbers, all IPI Containers Ocean Common Carrier is claiming an IPI Incentiv such period;</li></ul>   | against which each participating                                   |                        |
| <ul> <li>(c) Confirming all IPI container volumes with the Container Terminal Tenants; and</li> <li>(d) Reconciling the IPI container volumes with IPI container volumes provided to the Port of Long Beach, to determine if such participating Ocean Common Carrier increased IPI volumes through the San Pedro Bay Ports during the Incentive Period.</li> </ul> |  | [C]<br>2315<br>(Cont.) |
| Each participating Ocean Common Carrier IPI conta reconciled using data provided to the Harbor Department by the Authority.  |  |                        |
| In the event that IPI container volume handled by a parthrough the San Pedro Bay Ports increased during the Incentiv Baseline Period, the Port of Los Angeles shall, upon completion the Ocean Common Carrier twenty dollars (\$20.00) per loaded of IPI containers brought to the Port of Los Angeles.  | e Period when compared with the of the reconciliation process, pay |                        |
| In the event that the IPI container volume handled by Carrier through the San Pedro Bay Ports decreased during the with the Baseline Period, no monetary payment shall be made.  |  |                        |
| The Port of Los Angeles shall pay any IPI Container participating Ocean Common Carrier as a one-time lump sum process.   |  |                        |
|  |  |                        |
| See Item 10 for explanation of abbreviations and symbols.  |  |                        |
| Order No. 13-7148 Adopted November 7 Correction No. 655 Ordinance No. 182943 Adopted March 18, 2   |  |                        |

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### SECTION TWENTY-THREE INCENTIVES – GENERAL RULES AND REGULATIONS

Item No.

#### DEFINITIONS OCEAN COMMON CARRIER INCENTIVE PROGRAM

For purposes of Items 2320 and 2325 the following definitions shall apply:

"BASELINE TEU VOLUME" means TEU Volume delivered by an Ocean Common Carrier through the Port of Los Angeles during the Fiscal Year that immediately precedes the current Fiscal Year.

"CONTAINER REPORT" means a report produced by the Terminal Operator upon completion of the loading and discharge operations of a vessel showing the total number of containers loaded and or discharged of such vessel.

"FISCAL YEAR" or "FY" means a 12 month period commencing on July 1 and ending the subsequent year on June 30.

"INCENTIVE PERIOD" shall be the Fiscal Year period that immediately follows the Fiscal Year period during which the Baseline TEU Volume was established.

2320

"INCENTIVE PERIOD TEU VOLUME PERCENTAGE GROWTH" means the percentage growth in TEU Volume delivered by the individual Ocean Common Carrier through the Port of Los Angeles during the relevant Incentive Period over the Baseline TEU Volume, after reducing this percentage growth by the Transpacific Market Percentage Growth. The TEU Volume increase, if any, reflected by this comparison to the Baseline TEU Volume shall be the "ADJUSTED INCENTIVE PERIOD TEU VOLUME"

"OCEAN COMMON CARRIER" means an individual vessel-operating common carrier as defined in the Shipping Act of 1984, whose vessels call at Port of Los Angeles.

"QUALIFYING YEAR" means the Fiscal Year immediately prior to the Baseline TEU Volume period.

"TERMINAL OPERATOR" means the entity with contractual authority from the Port of Los Angeles to operate a Terminal, to include an operating entity authorized by the premises permit holder to operate a Terminal on its behalf.

"TEU" means the unit of measurement that is derived by converting the actual length of a cargo container into twenty-foot equivalent units.

| See Item 10        | See Item 10 for explanation of abbreviations and symbols. |                             |  |
|--------------------|---|-----------------------------|--|
|                    | Order No. 18-7245 Adopted August 23, 2018                 |                             |  |
| Correction No. 720 | Ordinance No. 185815 Adopted October 31, 2018             | EFFECTIVE: December 2, 2018 |  |

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| IN  | SECTION TWENTY-THREE<br>CENTIVES – GENERAL RULES AND RI  |   | Item No.             |
| "TEU VOL<br>to the Port of Los A<br>"TRANSPA<br>import percentage §<br>market United State  | CEAN COMMON CARRIER INCENTED  UME" means loaded and empty contained angeles by an Ocean Common Carrier.  ACIFIC MARKET PERCENTAGE GROUGH figure recorded during the Incentes West, Gulf and East Coast data obtain ystem (PIERS) or similar publicly verification.   | OWTH" means the reported rive Period using Trans Pacific and through the Port Import  | +<br>2320<br>(Cont.) |
| (a) An i payment on the Addinate In the event Period declines belongualify to receive profession for the TEU Volume (b) The from this incentive Any shortfall amous per Incentive Periodic TEU Volume Shipping operations combined for the proof only be counted and TEU Volume carried determination as to | IMON CARRIER INCENTIVE PROGEREQUIREMENTS  Individual Ocean Common Carrier is eligipusted Incentive Period TEU Volume, efforthe Transpacific Market Percentage Grow zero percent (0%), an Individual Ocean yment under this Ocean Common Carrier above the Baseline TEU Volume.  Imaximum payment an individual Ocean program is Two Million Dollars (\$2,000 and the below the | gible to receive \$10 per TEU ffective September 1, 2018.  bowth during the Incentive can Common Carrier will still ier Incentive Program, but only  Common Carrier can earn 0,000.00) per Incentive Period. 00,000.00) maximum payment  rs that merged their container Common Carrier shall be this program. Each TEU shall Common Carrier and exclude Ocean Common Carriers. The er is responsible for delivering | +<br>2325            |
|   | for explanation of abbreviations and symbol<br>Order No. 18-7245 Adopted August 23, 20<br>Ordinance No. 185815 Adopted October 31, 20  | 18  |                      |

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### SECTION TWENTY-THREE INCENTIVES – GENERAL RULES AND REGULATIONS

Item No.

# OCEAN COMMON CARRIER INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS -- Continued

During the Qualifying Year, an individual Ocean Common Carrier shall have delivered TEU Volumes equal to or lower than the Baseline TEU Volumes before qualifying for a financial incentive under this Ocean Common Carrier Incentive Program. This Qualifying Year TEU Volume requirement shall not apply to the first Incentive Period (ending June 30, 2019) of this program. Effective April 1, 2021 the Qualifying Year TEU Volume requirement shall no longer apply to TEU Volume on or after April 1, 2021 but will be applied to TEU volume delivered prior to that date.

(c) In order for an individual Ocean Common Carrier to be entitled to receive payments under this program, the Ocean Common Carrier or their agent shall be required to transmit electronically to the Harbor Department the manifest and container information in accordance with the schedule provided in this Item by September 30, 2018. Reasonable technical delays in providing this electronic information by this date shall be excused upon written request and a showing of good cause, in a manner and for a period of time determined in the sole and absolute discretion of the Executive Director. This electronic transmission shall be through preapproved contractual EDI procedures or through other procedures and formats approved by the Executive Director.

2325 (Cont.)

- (d) The Port of Los Angeles shall, within (30) days of receipt of the Incentive Period TEU Volumes delivered by an individual Ocean Common Carrier to the Port of Los Angeles, determine, in the sole and absolute discretion of the Executive Director, the actual monetary payment each participating Ocean Common Carrier is entitled to receive by reconciling the following:
  - 1. Ocean Common Carrier data according to Item No. 255
  - 2. The Terminal Operator supplied Container Report

Individual Ocean Common Carriers potentially entitled to payment under this incentive program shall submit a written request for payment, directed to the Executive Director no later than August 31st immediately following the Incentive Period. Payments made under this program, if any, shall be paid in one-time, lump-sum payments.

To be paid an incentive, all Ocean Common Carriers must have filed with the Port of Los Angeles a Los Angeles Business Tax Registration Certificate and federal tax form W-9 or form W-8BEN.

See Item 10 for explanation of abbreviations and symbols.

|                |     | Order No. 21-7303    | Adopted May 6, 2021      |                          |
|----------------|-----|----------------------|--------------------------|--------------------------|
| Correction No. | 784 | Ordinance No. 187364 | Adopted January 25, 2022 | EFFECTIVE: March 5, 2022 |

**Potential Sources** 

Information

### SECTION TWENTY-THREE INCENTIVES – GENERAL RULES AND REGULATIONS

Item No.

## OCEAN COMMON CARRIER INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS -- Continued

(e) The Ocean Common Carrier Incentive Program under Item No. 2325 shall remain valid for a minimum 303-day period commencing on September 1, 2018, and continue until terminated at the discretion of the City of Los Angeles Board of Harbor Commissioners by order of the Board.

If this Ocean Common Carrier Incentive Program becomes effective or is terminated during a Fiscal Year, each eligible Ocean Common Carrier shall be entitled to an incentive payment on a pro-rata basis on that Adjusted Incentive Period TEU Volume. In determining pro-rata incentive payment eligibility, the Incentive Period TEU Volume Percentage Growth and the Baseline TEU Volume will be adjusted in proportion to the same number of calendar days during the Incentive Period in which the Ocean Common Carrier Incentive Program was effective.

2325 (Cont.)

### <u>Digital Data Portal Electronic Transmission Schedule</u>

Frequency

| (Imports)  |   | Sources include but are not limited to the following:                  |
|--|---|--|
| Import Manifest Documentation (not including commodity or financial information) | Within 24 hours of origin<br>departure; with all<br>amendments or updates as<br>generated | EDI 309 – Customs Manifest<br>EDI 310 – Freight Receipt and<br>Invoice |
| Container stowage on incoming vessel   | Within 24 hours of origin<br>departure; with all<br>amendments or updates as<br>generated | BAPLIE (Origin and Final)<br>EDI 324 – Vessel Stow Plan                |
| Marine terminal destination information  | Within 24 hours of origin<br>departure; with all<br>amendments or updates as<br>generated | IFTSAI   |

See Item 10 for explanation of abbreviations and symbols.

Order No. 18-7245 Adopted August 23, 2018
Correction No. 723 Ordinance No. 185815 Adopted October 31, 2018 EFFECTIVE: December 2, 2018

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| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULATIONS   |  |   |         |  |  |
| OCEAN COMMON CARRIER INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS Continued  Digital Data Portal Electronic Transmission Schedule – (Continued)  Information Frequency Potential Sources |  |   |         |  |  |
| Container modality information (Truck or specific Railroad SCAC)   | Within 24 hours of origin departure; with all amendments or updates as generated   | EDI 404 – Rail Carrier Shipment Information |         |  |  |
| Container final destination information  | Within 24 hours of origin<br>departure; with all<br>amendments or updates as<br>generated  | Bill of Lading                              |         |  |  |
| Container movement status Within 30 minutes of updates EDI 315 – Status Details  |  | + 2325                                      |         |  |  |
| (Exports)  |  |   | (Cont.) |  |  |
| Export booking information (not including commodity or financial information)  | formation (not including ommodity or financial booking accepted; with all amendments or updates as EDI 301 – Confirmation EDI 303 – Booking Cancellation |   |         |  |  |
| Export marine terminal information  Within 24 hours of origin departure; with all amendments or updates as generated  IFTSA  |  | IFTSAI                                      |         |  |  |
| (Other)  |  |   |         |  |  |
| Empty containers returned<br>by marine terminal or<br>container yard   | erminal or amendments or updates as Snipping Line Equipment  Management System   |   |         |  |  |
|  |  |   |         |  |  |
| See Item 10 for explana<br>Order No. 1   | ation of abbreviations and syn<br>18-7245 Adopted August 23  |   |         |  |  |
|  | No. 185815 Adopted October 3   |   | 2018    |  |  |

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| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND RE  | GULATIONS   | Item No.  |
| DEFINITIONS OCEAN COMMON CARRIE<br>CONTAINER VESSEL INCENTIVE  |   |           |
| "ALTERNATIVE MARITIME POWER (AMP)" me<br>technology that allows ships to be powered by shore supp<br>berth rather than running their auxiliary diesel engines.   |   |           |
| "BOARD" means the Board of Harbor Commissioner   | rs of the City of Los Angeles.                              |           |
| "CONTAINER REPORT" means a report produce<br>upon completion of the loading and discharge operations<br>number of containers loaded and or discharged of such vess   | of a vessel showing the total                               |           |
| "MINIMUM TEU VOLUME" means a minimum of<br>and empty container volume combined, delivered to the<br>Ocean Common Carriers having loaded and empty con<br>Container Vessel for which one of the Ocean Common Car  | Port of Los Angeles by all ntainers on one Ultra Large      | +<br>2326 |
| "OCEAN COMMON CARRIER" means a vessel-opedefined in the Shipping Act of 1984, whose vessels call at 1  |   |           |
| "PORT OF LOS ANGELES" All the navigable we Angeles included within, or northerly of, the Los Angele easterly prolongation thereof in a straight line to its in boundary line of the City of Los Angeles are herein desi "Port of Los Angeles" or "Los Angeles Harbor." | es Harbor Breakwater and the intersection with the easterly |           |
| "TEU" means the unit of measurement that is derived<br>length of a cargo container into twenty-foot equivalent unit  | 5   |           |
| "TEU VOLUME" means loaded and empty container to the Port of Los Angeles by an Ocean Common Carrier.   | volume combined, delivered                                  |           |
| "ULTRA LARGE CONTAINER VESSEL" mean vessel with a registered Length Overall of minimum 54 meters according to Lloyd's Register.  |   |           |
| See Item 10 for explanation of abbreviations and symbols.  |   |           |
| Order No. 19-7265 Adopted March 7, 2019 Correction No. 745 Ordinance No. 186136 Adopted May 17, 2019   |   |           |

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| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULATIONS   | Item No.   |
| "VESSEL OPERATOR" shall be determined by the Port by refe<br>Register. Any operator disagreeing with this determination shall have<br>notice of this determination to submit documentation that a vessel is in<br>an operator other than the one listed in Lloyd's Register. Upon review of<br>information, the Port may amend its initial determination at the sole disc<br>Executive Director.   | e 30 days from fact operated by this + 2326 (Cont.)  |
| OCEAN COMMON CARRIER – ULTRA LARGE CONTAINER INCENTIVE PROGRAM AND ELIGIBILITY REQUIREM.  (a) An Ocean Common Carrier is eligible to receive a \$10 per the Ocean Common Carrier delivered on its behalf to the Port of Los An to the eligible Ocean Common Carrier shall be limited to the TEU Volun Large Container Vessel for which the Ocean Common Carrier is the Ves and where the Minimum TEU Volume requirement was met. The maxin Ocean Common Carrier can receive under this item shall not exceed \$15 limited to one of the Ocean Common Carrier's Ultra Large Container Volume Ocean Common Carrier operates on behalf of itself, and limited to one of that Ultra Large Container Vessel at the Port of Los Angeles.  (b) An Ocean Common Carrier that previously received a finance from the Harbor Department, directly, or indirectly through a previously approved permit amendment providing a cost reduction to that Ocean Cotto handle an Ultra Large Container Vessel shall not be eligible to receive Container Vessel Incentive under this Tariff item.  Ocean Common Carriers that merged their container shipping open newly formed or existing Ocean Common Carrier shall be eligible for the program, unless one or more of the now merged Ocean Common Carrier received a financial incentive from the Harbor Department directly, or in a previous Board approved permit amendment providing a cost reduction Common Carrier to handle one of its Ultra Large Container Vessel operator Los Angeles. | coaded TEU that geles. Payment ne of one Ultra sel Operator, num payment an 0,000, and is seeds this essel visit of  + 2327  ial incentive Board mmon Carrier an Ultra Large  ations into a is incentive s previously directly through a to that Ocean |
| See Item 10 for explanation of abbreviations and symbols.  Order No. 19-7265 Adopted March 7, 2019 Correction No. 746 Ordinance No. 186136 Adopted May 17, 2019 EFFEC  | TIVE: June 22, 2019  |

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|   |  |  | Circular No. 76                         |          |  |  |  |  |
| I   |  | N TWENTY-THREE<br>RAL RULES AND REGULAT  | ΓΙΟΝS                                   | Item No. |  |  |  |  |
|   | OCEAN COMMON CARRIER – ULTRA LARGE CONTAINER VESSEL INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS Continued |  |   |          |  |  |  |  |
|   |  | ommon Carrier to be entitle on Carrier or their agent sha  |   |          |  |  |  |  |
| container i<br>This electr  | nformation in accordaronic transmission shall  | the Harbor Department the ince with the schedule provided by through preapproved coedures and formats approved the coedures are considered to the coedures and formats approved the coedures are coefficient to the coe | ided in Item No 2325.<br>ontractual EDI |          |  |  |  |  |
| Section Tv  | •  | the Vessel Speed Reduction<br>during this Ultra Large Con  | <u> </u>                                |          |  |  |  |  |
| 3. Use AMP or equivalent emissions reduction technology during this Ultra Large Container Vessel's call at the Port of Los Angeles.   |  |  |   |          |  |  |  |  |
| (d) The Port of Los Angeles shall, within (30) days of receipt of the TEU Volumes delivered by an individual Ocean Common Carrier of one of its Ultra Large Container Vessels it operated at the Port of Los Angeles, determine the actual monetary payment the eligible Ocean Common Carrier is entitled to receive by reconciling the following:  |  |  |   |          |  |  |  |  |
| 1. Ocean Common Carrier data according to Item No. 255  |  |  |   |          |  |  |  |  |
| 2. The  | Terminal Operator su   | pplied Container Report  |   |          |  |  |  |  |
| An Ocean Common Carrier potentially entitled to payment under this incentive program shall submit a written request for payment, directed to the Executive Director within (60) days of the Ultra Large Container Vessel arrival at the Port of Los Angeles. Payments made under this program, if any, shall be paid in one-time, lump-sum payments. The determination as to whether an Ocean Common Carrier is entitled to receive an incentive payment under this program and the amount of such payment shall be resolved by the Executive Director at his or her sole discretion. To be paid an incentive, the Ocean Common Carrier must have filed a Los Angeles Business Tax Registration Certificate and federal tax form W-9 or form W-8BEN with the Port of Los Angeles. |  |  |   |          |  |  |  |  |
| See Item 10   | for explanation of abbrevia  | ·  |   |          |  |  |  |  |
| Correction No. 747  | Order No. 19-7265<br>Ordinance No. 186136  | Adopted March 7, 2019<br>Adopted May 17, 2019  | EFFECTIVE: June 22, 2019                |          |  |  |  |  |

| PORT OF LOS ANGELES – TARIFF NO. 4  | Original Page  |                      |
|---|--|----------------------|
|   | Original Page<br>And Circular No. 76   | 210A                 |
| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULA   | ATIONS   | Item No.             |
| OCEAN COMMON CARRIER – ULTRA LARGE CONTINCENTIVE PROGRAM AND ELIGIBILITY REQUIREM  (e) The Ocean Common Carrier – Ultra Large Control Program under Item No. 2327 shall remain valid for minimum period commencing on March 1, 2019, and continue until termin the City of Los Angeles Board of Harbor Commissioners.   | MENTS Continued  ntainer Vessel Incentive period of one 12 month   | +<br>2327<br>(Cont.) |
| DEFINITIONS CRUISE VESSEL INCENTIVE PF  For purposes of Item 2330, Item 2335, and Item 2340 the fishall apply:  "Cruise Year" is defined as the twelve month period begins through August 31st of the following calendar year.  "Cruise Vessel Operator" shall be determined by the Port is operator listed in the Lloyds Register of Ships or the parent of a wighter which is listed as the operator in the Lloyds Register of Ships. Any Operator disagreeing with this determination shall have 30 days from determination to submit documents that a vessel is in fact operated than the one listed in Lloyd's Register of Ships. Upon review of the may amend its initial determination at the exclusive discretion of the "Summer Season" is defined as the four month period begins through September 15th during the same calendar year. | ning September 1st  n reference to the holly owned subsidiary of Cruise Vessel om notice of this l by an operator other his information, the Port he Executive Director. | 2330                 |
| See Item 10 for explanation of abbreviations and symbols.  Order No. 19-7265 Adopted March 7, 2019  Correction No. 748 Ordinance No. 186136 Adopted May 17, 2019  | EFFECTIVE: June 22, 2019   |                      |

| PORT OF LOS AN   | IGELES – TARIFF NO. 4   | (   | Original Page<br>Cancels<br>Circular No. 70  | 210B      |
|--|---|---|--|-----------|
| ]  | SECTION TWENTY-<br>NCENTIVES – GENERAL RULES  |   | IONS   | Item No.  |
|  | CRUISE VESSEL INCEN   | TIVE PROGRAM  | М  |           |
| upon the number of   | ng on September 20, 2016, the Cruise Frevenue generating cruise passengers Port of Los Angeles.   |   |  |           |
| Cruise Ves Cruise Vese Cruise Vese Cruise Vese Incerincentive amount werification of the inconciliation sixty be paid in a one-tine If a Cruise line, or starts a new under the Cruise Vetransaction as to where the cruise Vetransaction as the cruise Vetrans | Number of cruise passengers  per cruise year  25,000 - 49,999  50,000 - 99,999  100,000 - 149,999  150,000 - 199,999  200,000 - 249,999  250,000 - 299,999  300,000 - 349,000  350,000 +  ate, a Cruise Vessel Operator will proper to qualify for the Cruise Vessel Incompared to the cruise lines identified by the cruise Program on or before December will be paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution and the paid out upon receipt of an involution. Payment and the payment is a cruise brand or cruise brands or cruise line, the eligible and the payment is a cruise brand or cruise brands or cruise line, the eligible and the payment is a cruise brands or cruise line, the eligible and the payment is a cruise brands or cruise line. | the Port for the pr<br>31st of the follow<br>oice from the Cruis<br>of Los Angeles. The<br>ents under this protests made under this<br>or cruise line, buys<br>ility of the cruise be<br>nined based on the | uise brands and cruise vill be calculated to crator as being eligible.  rior Cruise Year for the ing Cruise Year. The se Vessel Operator and he Port of Los Angeles ogram, if any, with a program, if any, shall a cruise brand or cruise orand or cruise line e closing date of the | +<br>2335 |
| -  | SUMMER SEASON INC.  Vessel Operator that has more than 1  |   | ng the summer season   | +         |
| will receive \$5000  | per vessel call. If the Cruise Vessel O<br>the Summer Season Incentive would  | perator qualifies for<br>be in addition to the  | or the Cruise Vessel   | 2340      |
|  |   |   |  |           |
|  | for explanation of abbreviations and sym<br>Order No. 16-7208 Adopted Sep   | bols.<br>tember 15, 2016  |  |           |

| PORT OF LOS AN   | NGELES – TARIFF NO.  | 4  |  | Original Page  | 210C     |
|--|--|--|--|--|----------|
| INI  |  | N TWENTY-THRE  |  | ATIONG   | Itam Na  |
|  | CENTIVES – GENER<br>TERMINAL TENANT  |  |  |  | Item No. |
| CONTAINER  |  | EFINITIONS   | VIL INCL   | NTIVETROOKAWI  |          |
| Standing under a cuproperty and facilit from ocean-going value of the transfer of the standard or the standard | RMINAL TENANT" A arrent permit or lease wites at the Port of Los And vessels. They are the legest Permits: Permit No. 99 rmit No. 733, and Permit  | th the City of Los Argeles that load and usal entity approved as 9, Permit No. 787, Po         | ngeles for<br>nload car<br>s tenants u           | use and occupancy of go containers onto or under the following   |          |
| "FINANCIAL INC<br>terms of this Progra   | ENTIVE" The amount on.   | of money due a Cont  | ainer Teri                                       | ninal Tenant under the   |          |
| Financial Incentive January 31, 2022, a  | AIOD" The period of time under this Program shall and continue thereafter under the Commissioners between the commissioners between the commissioners of the commissioners between the commissioners of the commissioners between the commissioners of the commission | l begin February 1, 2<br>ntil terminated at the  | 2021 and a discretion                            | shall continue through   | +        |
| "IN GATE AND O<br>Container Terminal   | OUT GATE" The beginn: I Tenant's facility.   | ing and end mark of  | a truck's  | transit through each   | 2345     |
| "PORT OF LOS A   | NGELES" has the mean   | ing in Item 100(g) of  | f this Tari                                      | ff.  |          |
| "PORT OPTIMIZER <sup>TM</sup> " A privately developed digital supply chain data platform that provides channeled access visibility to supply chain stakeholders for the purpose of enhancing cargo movement (see <a href="https://www.portoflosangeles.org/business/supply-chain/port-optimizer%E2%84%A2">https://www.portoflosangeles.org/business/supply-chain/port-optimizer%E2%84%A2</a> ).  |  |  |  |  |          |
| "TENANT IN GOOD STANDING as defined in Section III of the Port of Los Angeles Leasing Policy, adopted by the Board of Harbor Commissioners on August 8, 2013 and available at <a href="https://www.portoflosangeles.org/business/leasing-property">https://www.portoflosangeles.org/business/leasing-property</a> or upon request.   |  |  |  |  |          |
| "TRUCK TURN TIME" The period of time it takes a truck driver to enter, pickup and/or drop off a shipping container and exit a Container Terminal Tenant's facility as reported through Port Optimizer <sup>TM</sup> . The In Gate located at the entrance and the Out Gate located at the exit of each Terminal Tenant's facility will mark the beginning and ending of a truck's turn time for purposes of this Program.  |  |  |  |  |          |
|  | IME AVERAGE" A report a calendar month of a  |  |  | er <sup>TM</sup> showing the average                             |          |
| for each quarter res<br>Container Terminal<br>Department. The T<br>years shall be each   | Container Terminal Ten   | er beginning January<br>ar 2020, subject to ve<br>each Container Term<br>ant's previous year's | 1, 2020)<br>rification<br>inal Tena<br>quarterly | as provided by the<br>by the Harbor<br>nt in subsequent calendar |          |
| See Item 10  | for explanation of abbrevi   |  | ••••   |  | <u> </u> |
| Correction No. 757   | Order No. 21-7288<br>Ordinance No. 186953  | Adopted January 14,<br>Adopted April 7, 202  |  | EFFECTIVE: May 26, 202   | 1        |

| PORT OF LOS ANGELES – TARIFF NO. 4 Original Page   | 210D      |
|--|-----------|
| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULATIONS   | Item No.  |
| CONTAINER TERMINAL TENANT TRUCK TURN TIME INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS  The Container Terminal Tenant Truck Turn Time Incentive Program (Program) shall commence on February 1, 2021 and shall remain in effect at least through January 31, 2022, and continue thereafter until terminated at the discretion of the City of Los Angeles Board of Harbor Commissioners (Board) by Order of the Board. During the Incentive Period, the Harbor Department shall provide Port of Los Angeles' Container Terminal Tenants a Financial Incentive for maintaining or decreasing Truck Turn Time at their respective facilities as set forth herein.  a) A Container Terminal Tenant is eligible to receive a Financial Incentive for maintaining Truck Turn Time Average of thirty-five (35) minutes or less during any calendar month within the Incentive Period as set forth hereunder.  b) A Container Terminal Tenant is eligible to receive a Financial Incentive for improving in Truck Turn Time Average over its corresponding quarterly Truck Turn Time Baseline related to the number of Twenty-foot Equivalent Units (TEU) moved by drayage truck (truck) through its In Gate and/or Out Gate during any calendar month within the Incentive Period as set forth hereunder.  c) The Financial incentive shall be calculated in connection to the number of TEUs moved | ts + 2346 |
| by truck through a participating Container Terminal Tenant's In Gate and/or Out Gate of a calendar month basis.  d) Financial Incentive under the Program:  I. Financial Incentive Amount.  a. A Container Terminal Tenant that achieves a Truck Turn Time Average of thirt five (35) minutes or less shall be eligible to receive a Financial Incentive of \$3.0 per TEU moved by truck through its In Gate and/or Out Gate.  b. A Container Terminal Tenant that improves its Truck Turn Time Average in terms of its percentage improvement from its Container Terminal Tenant's Truck Turn Time Baseline shall be eligible to receive a Financial Incentive in accordance with the below schedule:   | y-<br>00  |
| See Item 10 for explanation of abbreviations and symbols.  Order No. 21-7288 Adopted January 14, 2021 Correction No. 758 Ordinance No. 186953 Adopted April 7, 2021 EFFECTIVE: May 26, 2   | 2021      |

### SECTION TWENTY-THREE INCENTIVES – GENERAL RULES AND REGULATIONS

Item No.

### CONTAINER TERMINAL TENANT TRUCK TURN TIME INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS - Continued

Truck Turn Time Improvement Payout Schedule

| Truck Turn<br>Time<br>Percentage<br>Improvement | Incentive<br>Amount per<br>TEU |
|---|--------------------------------|
| 5%  | \$0.50                         |
| 6%  | \$0.65                         |
| 7%  | \$0.80                         |
| 8%  | \$0.95                         |
| 9%  | \$1.10                         |
| 10%   | \$1.25                         |
| 11%   | \$1.40                         |
| 12%   | \$1.55                         |
| 13%   | \$1.70                         |
| 14%   | \$1.85                         |
| 15%   | \$2.00                         |
| 16%   | \$2.15                         |
| 17%   | \$2.30                         |
| 18%   | \$2.45                         |
| 19%   | \$2.60                         |
| 20%   | \$2.75                         |

2346 (Cont.)

- II. Calculating Truck Turn Time Improvement. The Harbor Department at the end of each calendar month of the Incentive Period shall compare each Container Terminal Tenant's monthly Truck Turn Time Average against its relevant quarterly Truck Turn Time Baseline to determine the percentage improvement (i.e., reduction of Truck Turn Time Average) each Terminal Tenant has achieved, if any. Should a Container Terminal Tenant make an improvement making it eligible for a Financial Incentive, that Container Terminal Tenant shall receive payment which shall be made no sooner than thirty (30) days after end of the month for which a Container Terminal Tenant has achieved the qualifying improvement subject to the conditions below:
  - a. The Financial Incentive under this Program is contingent upon and subject to the following:
    - 1) A Container Terminal Tenant must be a Tenant in Good Standing for any calendar month the Container Terminal Tenant achieves qualifying Truck Turn Times under the Program, to receive a Financial Incentive.

See Item 10 for explanation of abbreviations and symbols.

Order No. 21-7288 Adopted January 14, 2021 Correction No. 759

Ordinance No. 186953 Adopted April 7, 2021 EFFECTIVE: May 26, 2021

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|---|--|--|--|----------------------|--|--|
| INCI  | SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULATIONS   |  |  |                      |  |  |
| CONTAINER TER   |  | JCK TURN TIME INCENTI<br>UIREMENTS – Continued   | VE PROGRAM AND   |                      |  |  |
| На  |  | ant shall be required to transmowing information within this   |  |                      |  |  |
| 3) Re wr det pay any De coi and III. Executive l disputes an Financial In | iii. All known contains appointment.  In Gate and Out Gate in i. Date and time evit.  ii. Truck radio frequiii. Container informs 1. Container in 2. Container in 3. Container in Gate and Out.  4. Load status Gate and Out.  asonable delays in providing the request and a showing termined in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untilly month a Financial Incontractual electronic data in the sole and a syment shall be made untill month as a syment shall be made un | cancellation verification, and iner identification numbers conformation: ery truck enters In Gate and enercy identification number, station: present at In Gate; present at Out Gate; identification number of containing of good cause, in a manner absolute discretion of the Executive is claimed has been received transmission shall be through interchange procedures or three identification shall be through interchange procedures or three identification shall be through interchange procedures or three identification of the Executive is claimed has been received transmission shall be through interchange procedures or three identification of the Executive is claimed has been received transmission shall be through interchange procedures or three identification numbers of the interchange procedures or three identification numbers of the interchange interchange procedures or three identification numbers of the interchange inter | exits Out Gate; and  ainer, when present, at In mer, when present, at In on may be excused upon er and for a period of time ecutive Director. No th Tariff Item 2346 for eived by the Harbor gh preapproved rough other procedures  all resolve any and all mited to: eligibility, tive due. | +<br>2346<br>(Cont.) |  |  |
| incorporate<br>vary or oth<br>other legal<br>hand, and (<br>any payme     | ed by reference in such co<br>erwise alter the terms an<br>agreement between the I<br>Container Terminal Tena<br>nts provided under this In  | ontracts, nothing in this Item d conditions of any contract, Port of Los Angeles or the Cints, on the other hand. For the tem No. 2346 shall be indepered Terminal Tenants' permits a  | No. 2346 shall amend, lease, permit, or any ty of Los Angeles, on one ne avoidance of doubt, endent of payment duties  |                      |  |  |
| either offse  | ets or credits thereunder.   |  | 1  |                      |  |  |
| See Item 10 for of Correction No. 760                                     | explanation of abbreviation<br>Order No. 21-7288<br>Ordinance No. 186953   | s and symbols.  Adopted January 14, 2021  Adopted April 7, 2021  | EFFECTIVE: May 26, 202   | 1                    |  |  |

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|--|---|----------|
| SECTION TWENT<br>INCENTIVES – GENERAL RULE   |   | Item No. |
| CONTAINER TERMINAL TENANT DUAL TRA<br>DEFINITION   |   |          |
| "CONTAINER TERMINAL TENANT" An entity that he Standing under a current permit or lease with the City of property and facilities at the Port of Los Angeles that loa ocean-going vessels. They are the legal entity holding the Permit No. 999, Permit No. 787, Permit No. 881, Permit 733, and Permit No. 827. | Los Angeles for use and occupancy of ad and unload cargo containers onto or from the following Harbor Department Permits: |          |
| "DUAL TRANSACTION REPORT" A report showing Container Terminal Tenant processed at its facility durin through Port Optimizer <sup>TM</sup> for the purposes of this Program   | g any given calendar month as reported  |          |
| "DUAL TRANSACTIONS" When a trucker arrives and<br>Terminal Tenant's facility and without leaving the facility<br>before departure for delivery to a destination.   |   |          |
| "FINANCIAL INCENTIVE" The amount of money due of this Program.   | a Container Terminal Tenant under the terms   | 2350     |
| "INCENTIVE PERIOD" The period of time a Container<br>Financial Incentive under this Program shall begin Febr<br>January 31, 2022, and continue thereafter until terminate<br>Board of Harbor Commissioners by Order of the Board.  | uary 1, 2021 and shall continue through   |          |
| "IN GATE AND OUT GATE" The beginning and end n<br>Container Terminal Tenant's facility.  | nark of a truck's transit through each  |          |
| "PORT OF LOS ANGELES" has the meaning in Item 1  | 00(g) of this Tariff.   |          |
| "PORT OPTIMIZER <sup>TM</sup> " A privately developed digital s channeled access visibility to supply chain stakeholders (see <a href="https://www.portoflosangeles.org/business/supply-c">https://www.portoflosangeles.org/business/supply-c</a>  | for the purpose of enhancing cargo movement   |          |
| "TENANT IN GOOD STANDING as defined in Section Policy, adopted by the Board of Harbor Commissioners <a href="https://www.portoflosangeles.org/business/leasing-property.">https://www.portoflosangeles.org/business/leasing-property.</a>  | on August 8, 2013 and available at  |          |
|  |   |          |
|  |   |          |
| See Item 10 for explanation of abbreviations and sym   | nbols.  |          |
| Order No. 21-7288 Adopted  | I January 14, 2021<br>I April 7, 2021 EFFECTIVE: May 26, 2021   |          |

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# SECTION TWENTY-THREE INCENTIVES – GENERAL RULES AND REGULATIONS

Item No.

## CONTAINER TERMINAL TENANT DUAL TRANSACTION INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS

The Container Terminal Tenant Dual Transaction Incentive Program (Program) shall commence on February 1, 2021 and shall remain in effect at least through January 31, 2022, and continue thereafter until terminated at the discretion of the Board by Order of the Board. During the Incentive Period, the Harbor Department shall provide Port of Los Angeles' Container Terminal Tenants a Financial Incentive, when they achieve a set percentage of Dual Transactions as set forth herein.

- a) A Container Terminal Tenant is eligible to receive a Financial Incentive when a minimum of fifty percent (50%) of its gate transactions are Dual Transactions within a calendar month.
- b) The Twenty-foot Equivalent Unit (TEU) incentive shall be applied to all loaded TEUs moved by truck through a Container Terminal Tenant's In Gate and Out Gate at the Port of Los Angeles in accordance with the respective Container Terminal Tenants' Permit with the Harbor Department.
- c) Financial Incentive under the Program:

2351

The Financial Incentive shall be based on the percentage of Dual Transactions a Container Terminal Tenant achieved at its facility during any given calendar month, per the schedule below:

| Dual Transaction Percentage | pe | Incentive<br>er dual<br>nsaction | Dual Transaction Percentage | p  | Incentive<br>er dual<br>nsaction | Dual<br>Transaction<br>Percentage | p  | Incentive<br>er dual<br>nsaction |
|-----------------------------|----|----------------------------------|-----------------------------|----|----------------------------------|-----------------------------------|----|----------------------------------|
| 50                          | \$ | 0.40                             | 67                          | \$ | 0.74                             | 84                                | \$ | 1.08                             |
| 51                          | \$ | 0.42                             | 68                          | \$ | 0.76                             | 85                                | \$ | 1.10                             |
| 52                          | \$ | 0.44                             | 69                          | \$ | 0.78                             | 86                                | \$ | 1.12                             |
| 53                          | \$ | 0.46                             | 70                          | \$ | 0.80                             | 87                                | \$ | 1.14                             |
| 54                          | \$ | 0.48                             | 71                          | \$ | 0.82                             | 88                                | \$ | 1.16                             |
| 55                          | \$ | 0.50                             | 72                          | \$ | 0.84                             | 89                                | \$ | 1.18                             |
| 56                          | \$ | 0.52                             | 73                          | \$ | 0.86                             | 90                                | \$ | 1.20                             |
| 57                          | \$ | 0.54                             | 74                          | \$ | 0.88                             | 91                                | \$ | 1.22                             |
| 58                          | \$ | 0.56                             | 75                          | \$ | 0.90                             | 92                                | \$ | 1.24                             |
| 59                          | \$ | 0.58                             | 76                          | \$ | 0.92                             | 93                                | \$ | 1.26                             |
| 60                          | \$ | 0.60                             | 77                          | \$ | 0.94                             | 94                                | \$ | 1.28                             |
| 61                          | \$ | 0.62                             | 78                          | \$ | 0.96                             | 95                                | \$ | 1.30                             |
| 62                          | \$ | 0.64                             | 79                          | \$ | 0.98                             | 96                                | \$ | 1.32                             |
| 63                          | \$ | 0.66                             | 80                          | \$ | 1.00                             | 97                                | \$ | 1.34                             |
| 64                          | \$ | 0.68                             | 81                          | \$ | 1.02                             | 98                                | \$ | 1.36                             |
| 65                          | \$ | 0.70                             | 82                          | \$ | 1.04                             | 99                                | \$ | 1.38                             |
| 66                          | \$ | 0.72                             | 83                          | \$ | 1.06                             | 100                               | \$ | 1.40                             |

See Item 10 for explanation of abbreviations and symbols.

Order No. 21-7288 Adopted January 14, 2021
Correction No. 762 Ordinance No. 186953 Adopted April 7, 2021 EFFECTIVE: May 26, 2021

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|--|----------------------|
| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULATIONS   | Item No.             |
| CONTAINER TERMINAL TENANT DUAL TRANSACTION INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS Continued  |                      |
| I. Calculating Dual Transaction Percentage. The Harbor Department at the end of each calendar month of the Incentive Period shall determine each Container Terminal Tenant's monthly Dual Transaction percentage using the Dual Transaction Report produced by Port Optimizer <sup>TM</sup> . Should a minimum of fifty percent (50%) of a Container Terminal Tenant's gate transactions be Dual Transactions, that Container Terminal Tenant would be eligible for a Financial Incentive according to the actual Dual Transaction Percentage achieved according to the above table. The Container Terminal Tenant shall receive a Financial Incentive which shall be made no sooner than thirty (30) days after end of the month for which a Container Terminal Tenant has achieved the qualifying improvement subject to the conditions below: |                      |
| a. Payment under this Program is contingent upon and subject to the following:   |                      |
| <ol> <li>A Container Terminal Tenant must be a Tenant in Good Standing for any<br/>calendar month the Container Terminal Tenant achieves qualifying percentages of<br/>Dual Transactions under the Program to receive a Financial Incentive;</li> </ol>  | +<br>2351<br>(Cont.) |
| 2) A Container Terminal Tenant shall be required to transmit electronically to the Harbor Department the following information within thirty (30) minutes of its occurrence:   |                      |
| a. Truck appointment information:  |                      |
| <ul> <li>i. Time and date of appointment;</li> <li>ii. Confirmation or cancellation verification of the appointment, and</li> <li>iii. All known container identification numbers connected to appointment.</li> </ul>   |                      |
|  |                      |
|  |                      |
|  |                      |
|  |                      |
| See Item 10 for explanation of abbreviations and symbols.  |                      |
| Order No. 21-7288 Adopted January 14, 2021 Correction No. 763 Ordinance No. 186953 Adopted April 7, 2021 EFFECTIVE: May 26, 2021   |                      |

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|---|----------------------|
| SECTION TWENTY-THREE<br>INCENTIVES – GENERAL RULES AND REGULATIONS  | Item No.             |
| CONTAINER TERMINAL TENANT DUAL TRANSACTION INCENTIVE PROGRAM AND ELIGIBILITY REQUIREMENTS Continued   |                      |
| b. In Gate and Out Gate information:  |                      |
| <ul><li>i. Date and time every truck enters In Gate and exits Out Gate;</li><li>ii. Truck radio frequency identification number, and</li><li>iii. Container information:</li></ul>  |                      |
| <ol> <li>Container present at In Gate;</li> <li>Container present at Out Gate;</li> <li>Container identification number of container, when present, at In Gate and Out Gate, and</li> <li>Load status (empty or loaded) of container, when present, at In Gate and Out Gate.</li> </ol>   |                      |
| 3) Reasonable delays in providing this electronic information may be excused upon written request and a showing of good cause, in a manner and for a period of time determined in the sole and absolute discretion of the Executive Director. No payment shall be made until the data in conformance with Tariff Item 2351 for any month a Financial Incentive is claimed has been received by the Harbor Department. This electronic transmission shall be through preapproved contractual electronic data interchange procedures or through other procedures and formats approved by the Executive Director.  | +<br>2351<br>(Cont.) |
| II. Executive Director, in his or her absolute discretion, shall resolve any and all disputes and/or issues regarding the Program including but not limited to: eligibility, Financial Incentive qualification, and amount of Financial Incentive due.  |                      |
| III. Other than implementing an incentive program via inclusion in the Tariff, which Tariff is incorporated by reference in such contracts, nothing in this Item No. 2351 shall amend, vary or otherwise alter the terms and conditions of any contract, lease, permit, or any other legal agreement between the Port of Los Angeles or the City of Los Angeles, on one hand, and Container Terminal Tenants, on the other hand. For the avoidance of doubt, any payments provided under this Item No. 2351 shall be independent of payment duties and obligations under the Container Terminal Tenants' permits and shall not operate as either offsets or credits thereunder. |                      |
|   |                      |
| See Item 10 for explanation of abbreviations and symbols.  Order No. 21-7288 Adopted January 14, 2021   |                      |
| Correction No. 764 Ordinance No. 186953 Adopted April 7, 2021 EFFECTIVE: May 26, 2021   |                      |