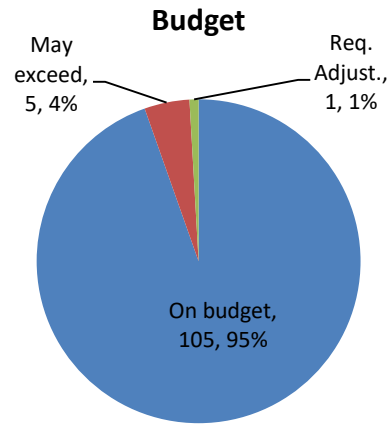
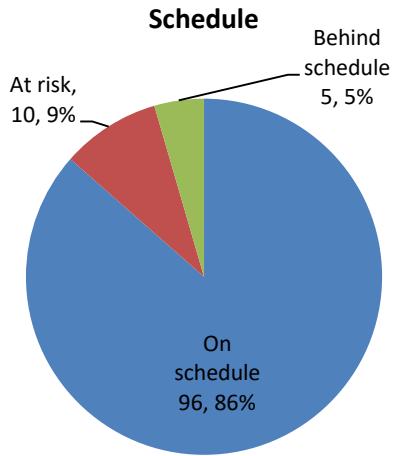


Strategic Plan Objective 1: World-Class Infrastructure that Promotes Growth

| | Value | Number |
|-----------------------------|----------------------|------------|
| Total CIP Projects | \$983,764,215 | 129 |
| <i>CIP Projects on Hold</i> | <i>\$453,638,271</i> | <i>18</i> |
| Active CIP Projects | \$530,125,944 | 111 |

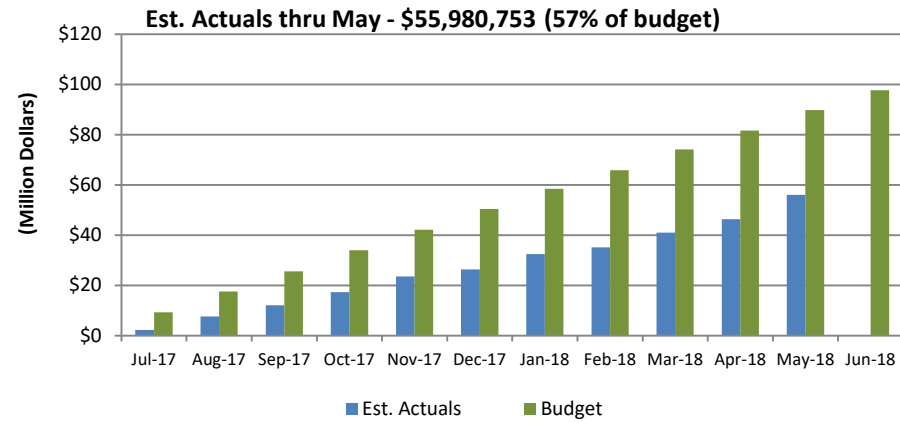


| | Value | Percent |
|--------------------------|---------------|---------|
| CIP Projects on Schedule | \$420,921,491 | 86% |
| CIP Projects on Budget | \$452,862,606 | 95% |

CIP Status (data as of May 2018)

| Completed Designs | Number | Value of Projects | Completed Construction | Number | Value of Projects |
|---------------------------------|--------|-------------------|-----------------------------------|--------|-------------------|
| Planned to complete in FY 17/18 | 19 | \$135.9 million | Planned construction for FY 17/18 | 38 | \$50.0 million |
| Completed year-to-date | 9 | \$12.9 million | Completed year-to-date | 24 | \$29.7 million |
| Percent of goal met | 47% | 9% | Percent of goal met | 61% | 59% |
| Additional designs | 8 | \$4.2 million | Additional constructions | 8 | \$2.1 million |

CIP Spending



POLA - Infrastructure Maintenance Program (IMP)

| Infrastructure Type | Inventory (As of June 2016) | Develop Assessment Criteria | Initial Assessment Completion (%) | Projects Programmed (\$) |
|-------------------------------------|-----------------------------|-----------------------------|-----------------------------------|--------------------------|
| Timber Wharves | 13,000 LF | ✓ | ✓ | \$13,251,500 |
| Concrete Wharves | 61,000 LF | ✓ | ✓ | \$52,850,835 |
| MOTEMS Wharves | 7,100 LF | ✓ | ✓ | \$177,708,751 |
| Bridges – Rail, Road, & Pedestrian | 25 Bridges | ✓ | ✓ | \$2,015,200 |
| Waterways | 670 Acres / 140,000 LF | ✓ | ✓ | \$13,063,000 |
| Roadways | 27 miles | ✓ | ✓ | \$8,529,000 |
| Sidewalks | 115,000 LF | ✓ | ✓ | \$985,000 |
| Electrical Systems – AMP | 74 Vaults / 3 Mobiles | ✓ | ✓ | \$22,222,498 |
| Electrical Systems – Switchgears | 350 Units | ✓ | ✓ | 23% \$80,848,600 |
| Water Systems – Backflow Preventers | 1,095 Units | ✓ | ✓ | 100% |
| Water Systems – Meters | 339 Meters* | ✓ | ✓ | 100% \$1,331,820 |

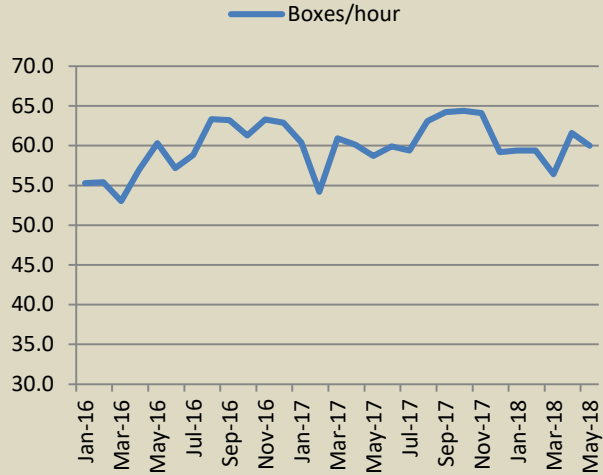
* Meters are DWP owned, but within the Port property
Completed Items

✓ =

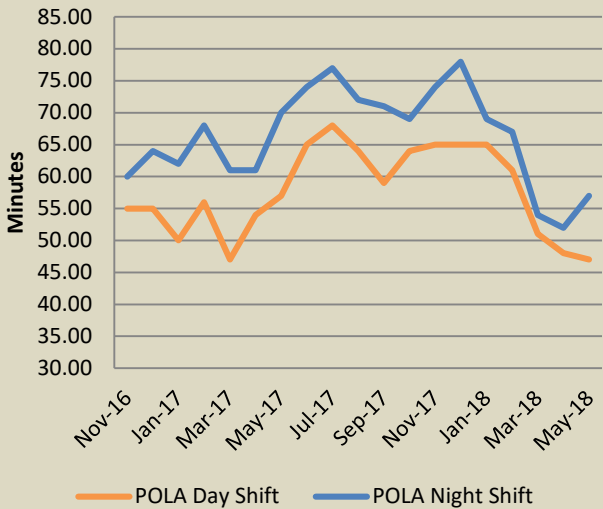
Strategic Plan Objective 2: An Efficient, Secure, and Environmentally Sustainable Supply Chain

Efficiency

Berth Productivity
(Goal: Above 55 boxes/hour)



Average Truck Turn Times
(Day Goal: Below 55 min
Night Goal: Below 65 min)



Source: Geostamp

Security

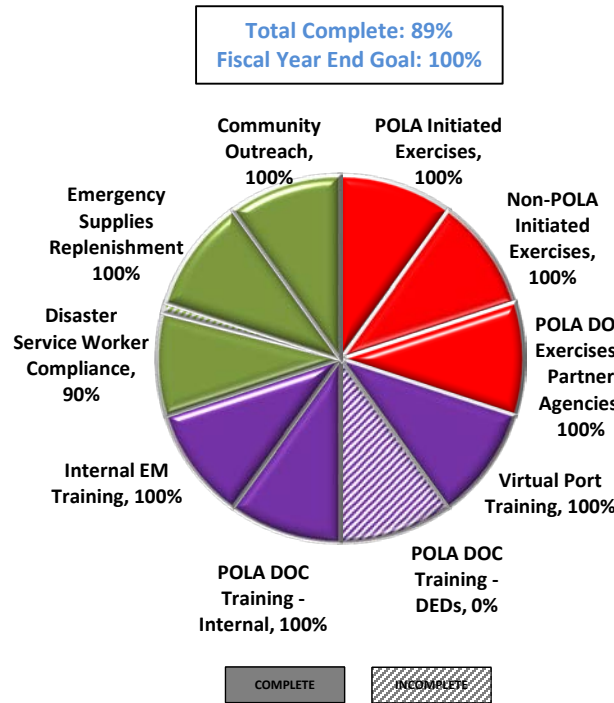
Dangerous Cargo Permits/Inspections FY17/18

Goal is to increase inspections performed by 10% over the previous FY

| | May 2018 | May 2017 | FYTD 17/18 | FYTD 16/17 | % Change |
|----------------|----------|----------|------------|------------|----------|
| Permits Issued | 546 | 353 | 3869 | 8979 | -57% |
| Inspections* | 748 | 614 | 7734 | 9956 | -22% |

*Based on Daily Field Activity Reports and Haz-Mat Data

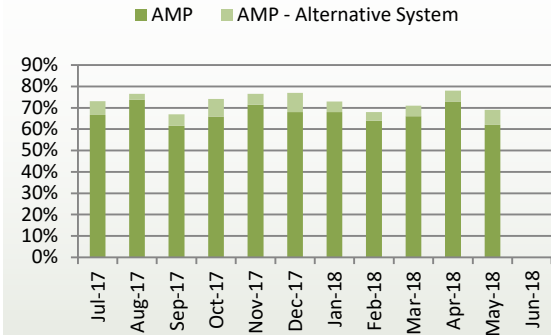
Emergency Preparedness Training and Management Program FY17/18



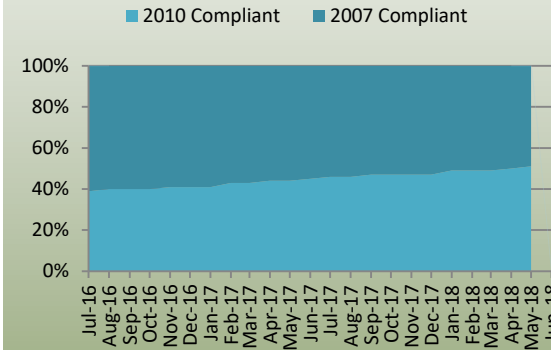
June 2018 Draft Report – Discussion Purposes Only

Sustainability

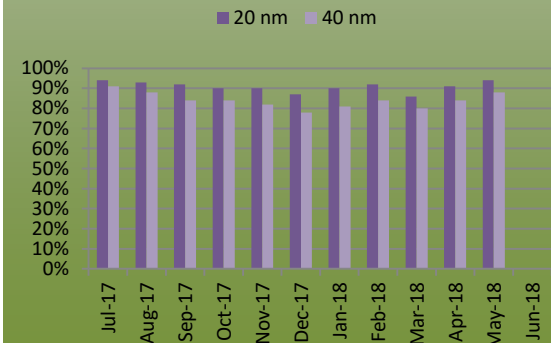
Percentage container/cruise vessels AMP or equivalent
(Goal: 70% combined)



Clean Truck Program Summary
(Goal: 100% 2010 engine year compliant by 2023)



Vessel Speed Reduction Compliance
(Goal 90%)



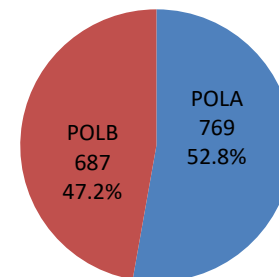
Strategic Plan Objective 3: Improved Financial Performance of Port Assets

Port of Los Angeles Monthly Key Performance Statistics for May 2018

| TEUs and Financials | Current Month | | | Fiscal Year to Date | | |
|--|----------------------|---------------|---------------|----------------------|-----------------|-----------------|
| | May-18 Actual | May-18 Budget | May-17 Actual | FY 17/18 Actual | FY 17/18 Budget | FY 16/17 Actual |
| TEUs (in thousands) | 769 | 736 | 796 | 8,447 | 8,253 | 8,475 |
| % change vs. | <i>As of 6/11/18</i> | ↑ 4.4% | ↓ -3.4% | <i>As of 6/11/18</i> | ↑ 2.3% | ↓ -0.3% |
| | | | | CY 2018 – 3,586 | CY 2018 – 3,467 | CY 2017 – 3,752 |
| | | | | | ↑ 3.4% | ↓ -4.4% |
| Operating Revenue (in millions) | \$37.7 | \$42.3 | \$41.0 | \$449.3 | \$439.1 | \$435.4 |
| % change vs. | | ↓ -10.8% | ↓ -8.0% | | ↑ 2.3% | ↑ 3.2% |
| Operating Expenses (in millions) | \$22.2 | \$20.8 | \$19.6 | \$200.4 | \$233.1 | \$186.3 |
| % change vs. | | ↑ 6.5% | ↑ 12.9% | | ↓ -14.1% | ↑ 7.6% |
| Operating Margin | 41.2% | 50.7% | 52.1% | 55.4% | 46.9% | 57.2% |
| Annual Target : 45% | | | | | | |

Market Share

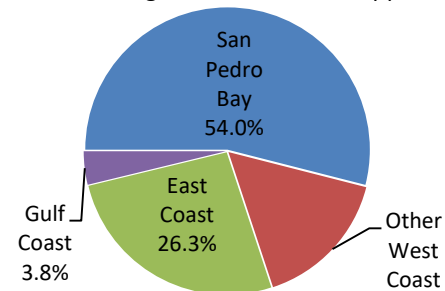
Thousands of TEUs, May 2018
Share change from 05/17: -2.3% pp.



POLA CYTD: 52.8%
POLB CYTD: 47.2%

Asian Imports

Share change from 05/17: 1.7% pp.



San Pedro Bay CYTD: 50.4%

Inventory of Vacant Property May 2018

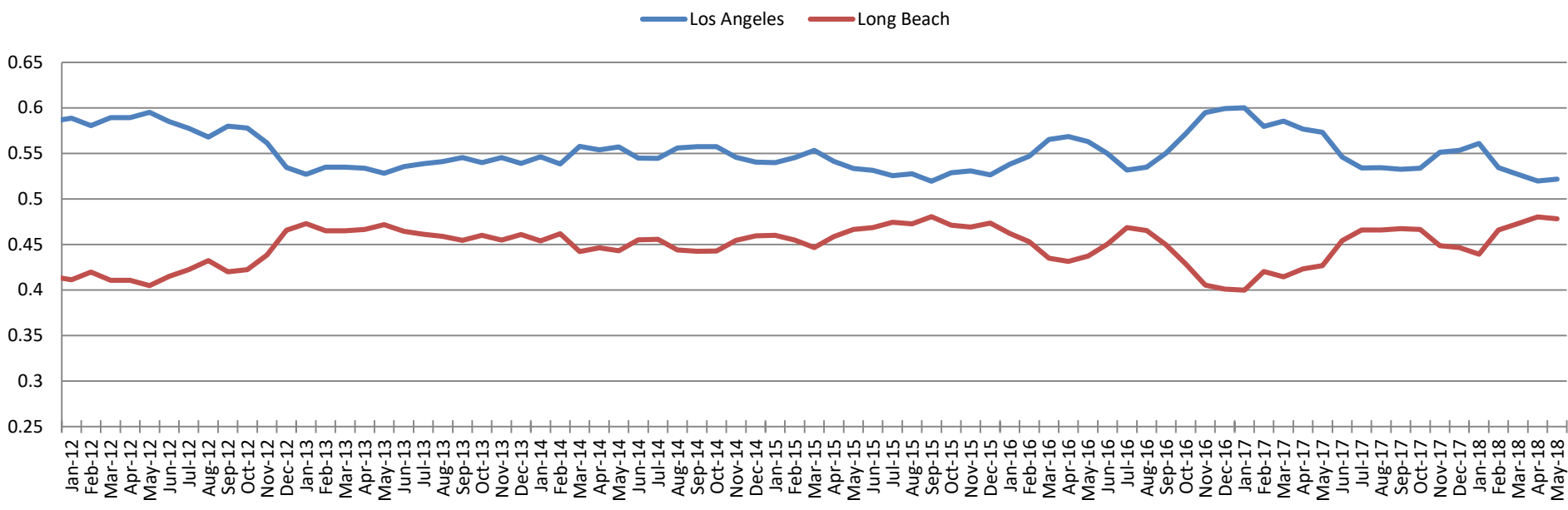
- 426 acres (total available)**
- 360 acres available to lease
- 66 acres under space assignment
- 67 acres not leasable due to environmental constraints

| 2018 CONTAINER SHIPPING ALLIANCE | May-17 | | | May-18 | | | May-17 | | May-18 | | May-17 | May-18 |
|----------------------------------|-------------------|--------------------|------------------|-------------------|--------------------|------------------|------------|-------------|------------|-------------|----------------------|----------------------|
| | LONG BEACH (TEUs) | LOS ANGELES (TEUs) | SPB TOTAL (TEUs) | LONG BEACH (TEUs) | LOS ANGELES (TEUs) | SPB TOTAL (TEUs) | LONG BEACH | LOS ANGELES | LONG BEACH | LOS ANGELES | Share of SPB Volumes | Share of SPB Volumes |
| H2M | 121,001 | 57,777 | 178,778 | 93,582 | 91,552 | 185,134 | 68% | 32% | 51% | 49% | 23% | 25% |
| Ocean Alliance | 145,542 | 187,160 | 332,702 | 136,995 | 169,446 | 306,441 | 44% | 56% | 45% | 55% | 44% | 42% |
| Other | 57,072 | 21,747 | 78,819 | 86,414 | 90,759 | 177,173 | 72% | 28% | 49% | 51% | 10% | 24% |
| THE Alliance | 41,937 | 130,104 | 172,041 | 15,547 | 51,897 | 67,444 | 24% | 76% | 23% | 77% | 23% | 9% |
| Grand Total | 365,553 | 396,787 | 762,340 | 332,537 | 403,655 | 736,192 | 48% | 52% | 45% | 55% | 100% | 100% |

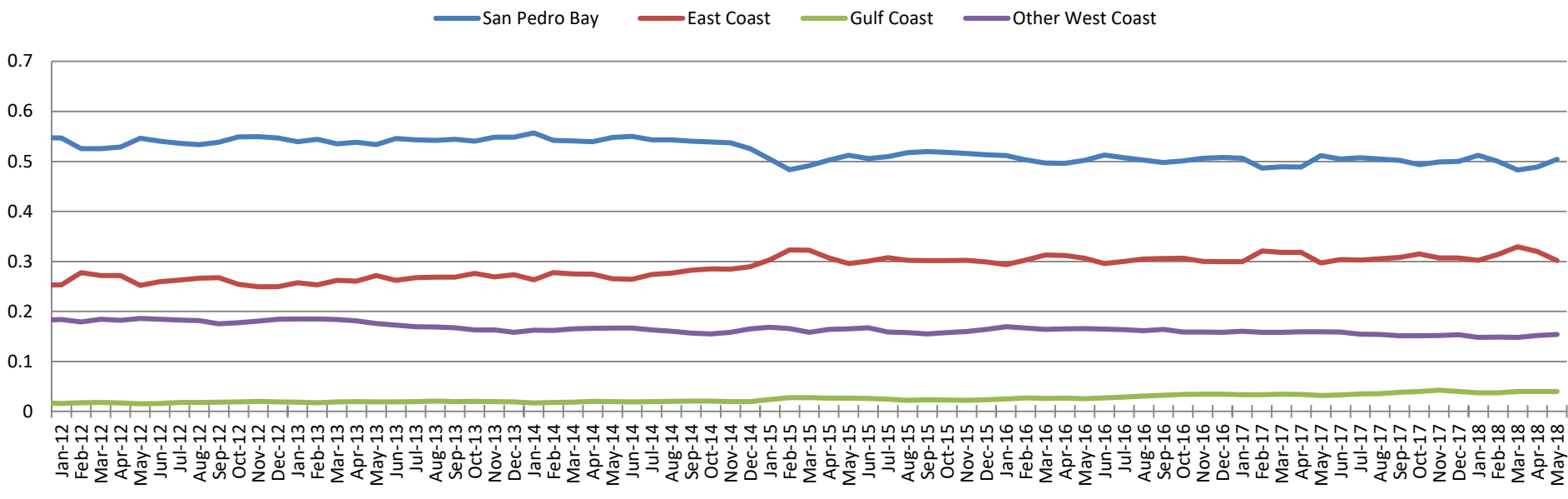
Source: PIERS data; loaded TEU only

Market Share Trends

Trailing Three Month TEU Share of San Pedro Bay

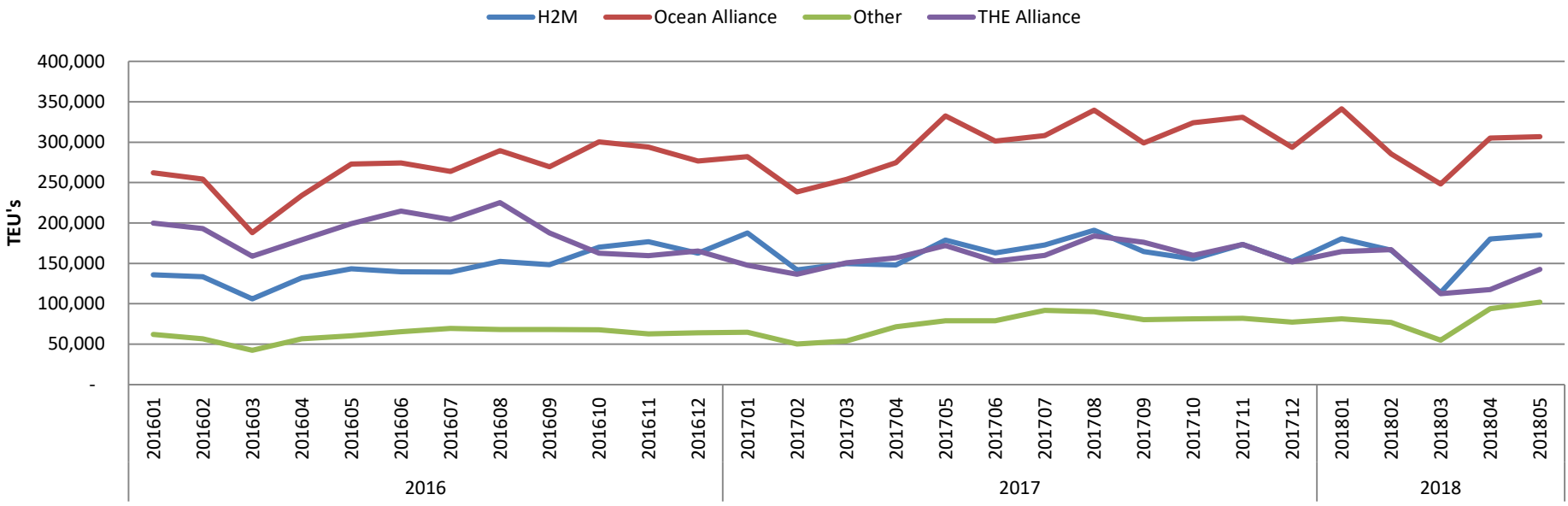


Three Month Trailing Market Share of Imports from Asia

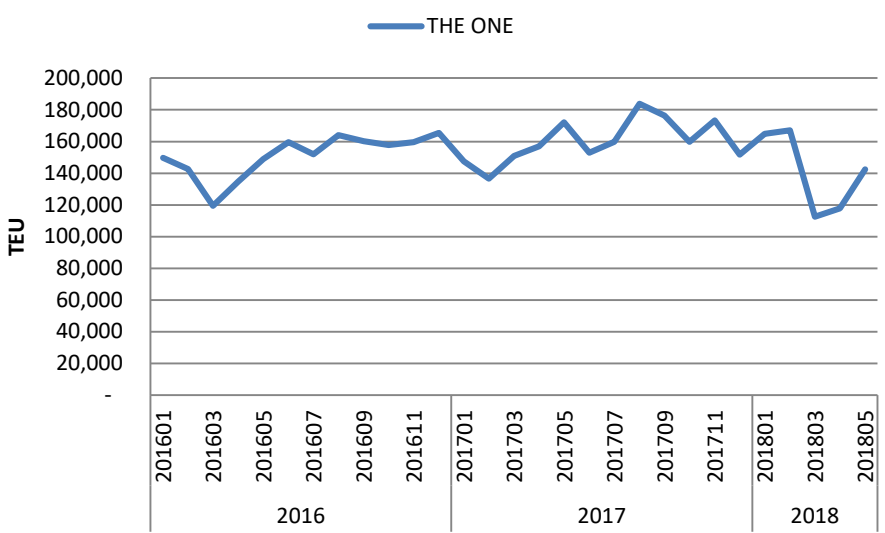


CONTAINER SHIPPING LINE ALLIANCE TRENDS

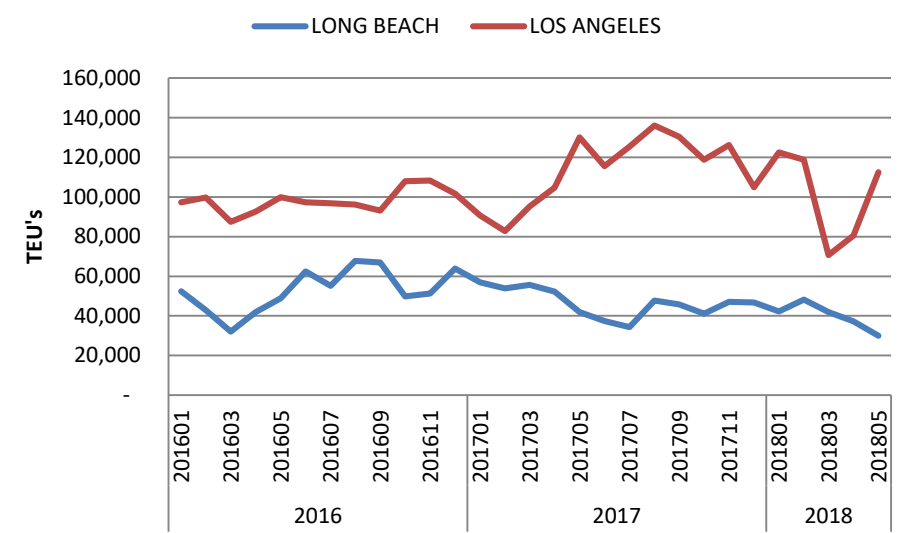
All San Pedro Bay Import TEU, by Shipping Alliance



THE ONE Alliance TEU into San Pedro Bay



THE ONE Alliance into San Pedro Bay

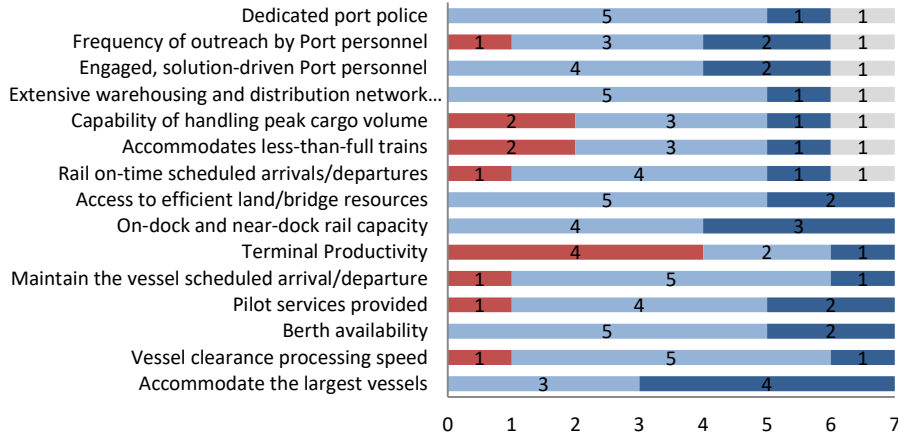


Strategic Plan Objective 4: Strong Relationships with Stakeholders

2017 Customer Satisfaction Survey

Container Shipping Lines: Is the Port of Los Angeles “worse”, “the same” or “better” than other North American Ports?

Worse Same Better N/A



✓ Total Companies Surveyed: 17; Companies Response Rate: 7 (41%)

Harbor Department Staff

Goals :

- Reduce new claims by 5%
- Reduce usage of IOD hours by 5%
- Increase usage of Light Duty by 5%
- Reduce workers’ comp expenses by 5%

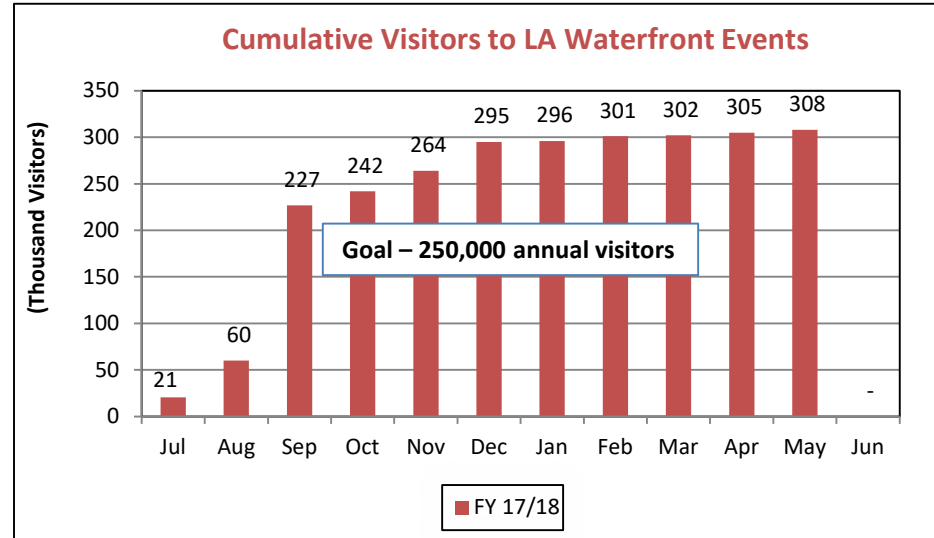
| STATS FY16/17 | Actuals FY 17/18 | Comparison FY 16/17 | % Variance |
|------------------|------------------------|------------------------|---------------|
| New Claims | 63 (July-May) | 58 (July-May) | ↑8.6% |
| IOD | 21,390 hours (PP24) | 20,772 hours (PP24) | ↑3.0% |
| IOD Expenses | \$837,742 (PP24) | \$806,712 (PP24) | ↑3.8% |
| Light Duty | 5,581 hours (PP24) | 6,761 hours (PP24) | ↓17.5% |
| WC Expenses | \$1,437,263 (July-May) | \$1,972,791 (July-May) | ↓27.1% |

Note: Green percentage variance indicates positive change and red indicates otherwise.

| % of Employee Reviews Completed (FY 18) | | | | |
|---|-------------|-------------|-------------|-------------|
| (Goal: 85%) | | | | |
| 78% | | | | |
| FY 13 – 77% | FY 14 – 75% | FY 15 – 63% | FY 16 – 82% | FY 17 - 74% |

LA Waterfront

Cumulative Visitors to LA Waterfront Events



Monthly Social Media Report

(Goal: 10% annual growth rate)

| Social Media Platform | May | | |
|--------------------------------------|--------|--------|--------------|
| | 2017 | 2018 | % Change |
| Facebook | 28,620 | 31,756 | 11.0% |
| Twitter | 17,812 | 20,105 | 12.9% |
| Instagram | 9,780 | 11,892 | 21.6% |
| YouTube | 5,467 | 9,781 | 78.9% |
| LinkedIn | 5,814 | 6,840 | 17.6% |
| Total Social Media Followers: | 67,493 | 80,374 | 19.1% |