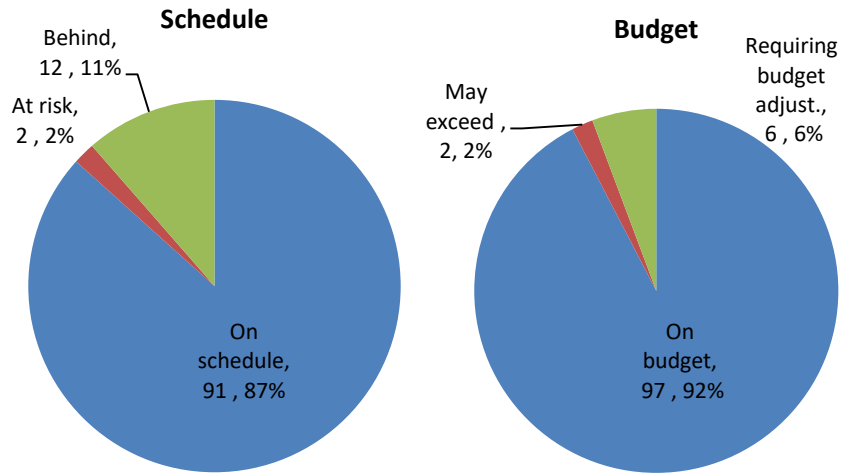


Strategic Plan Objective 1: World-Class Infrastructure that Promotes Growth

| | Value | Number |
|-----------------------------|-----------------------|------------|
| Total CIP Projects | \$ 918,821,077 | 124 |
| <i>CIP Projects on Hold</i> | \$ 455,018,271 | 19 |
| Active CIP Projects | \$ 463,802,806 | 105 |

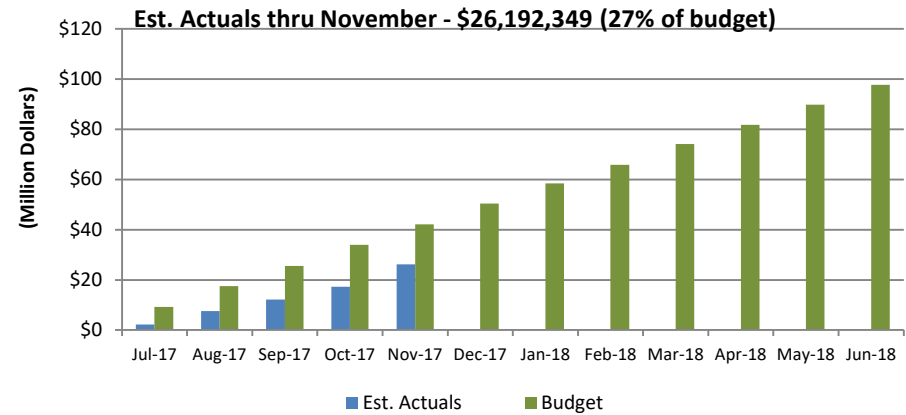


| | Value | Percent |
|--------------------------|----------------|---------|
| CIP Projects on Schedule | \$ 370,629,445 | 87% |
| CIP Projects on Budget | \$ 386,505,228 | 92% |

CIP Status (data as of November 2017)

| Completed Designs | Number | Value of Projects | Completed Construction | Number | Value of Projects |
|---------------------------------|--------|-------------------|-----------------------------------|--------|-------------------|
| Planned to complete in FY 17/18 | 19 | \$135.9 million | Planned construction for FY 17/18 | 38 | \$50.0 million |
| Completed year-to-date | 8 | \$11.7 million | Completed year-to-date | 15 | \$14.4 million |
| Percent of goal met | 42% | 9% | Percent of goal met | 39% | 29% |
| Additional designs | 1 | \$34 thousand | Additional constructions | 1 | \$340 thousand |

CIP Spending



POLA - Infrastructure Maintenance Program (IMP)

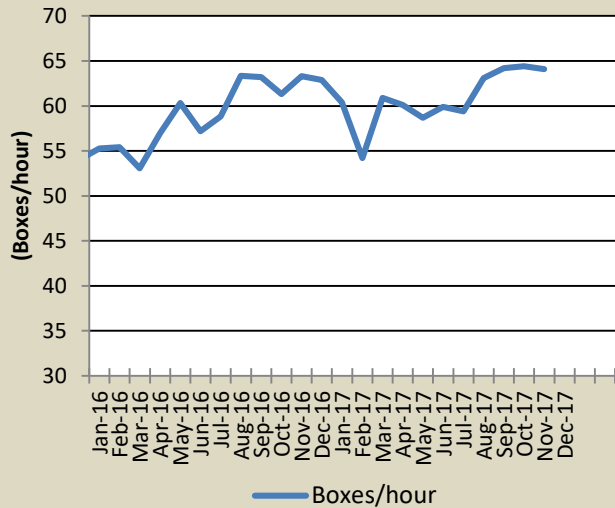
| Infrastructure Type | Inventory (As of June 2016) | Develop Assessment Criteria | Initial Assessment Completion (%) | Projects Programmed (\$) | |
|-------------------------------------|-----------------------------|-----------------------------|-----------------------------------|--------------------------|---------------|
| Timber Wharves | 13,000 LF | ✓ | ✓ | 15% | \$13,251,500 |
| Concrete Wharves | 61,000 LF | ✓ | ✓ | 33% | \$52,850,835 |
| MOTEMS Wharves | 7,100 LF | ✓ | ✓ | 100% | \$177,708,751 |
| Bridges – Rail, Road, & Pedestrian | 25 Bridges | ✓ | ✓ | 52% | \$2,015,200 |
| Waterways | 670 Acres / 140,000 LF | ✓ | ✓ | 100% | \$13,063,000 |
| Roadways | 27 miles | ✓ | ✓ | 100% | \$8,529,000 |
| Sidewalks | 115,000 LF | ✓ | ✓ | 100% | \$985,000 |
| Electrical Systems – AMP | 74 Vaults / 3 Mobiles | ✓ | ✓ | 100% | \$22,222,498 |
| Electrical Systems – Switchgears | 350 Units | ✓ | ✓ | 20% | \$80,848,600 |
| Water Systems – Backflow Preventers | 1,095 Units | ✓ | ✓ | 100% | |
| Water Systems – Meters | 339 Meters* | ✓ | ✓ | 100% | \$1,331,820 |

- * Meters are DWP owned, but within the Port property
- ✓ = Completed Items

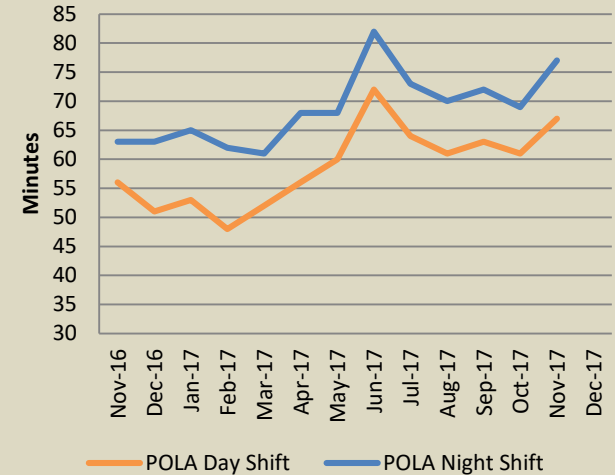
Strategic Plan Objective 2: An Efficient, Secure, and Environmentally Sustainable Supply Chain

Efficiency

Berth Productivity
(Goal: Above 55 boxes/hour)



Average Truck Turn Times
(Day Goal: Below 55 min
Night Goal: Below 65 min)



Source: Geostamp

Security

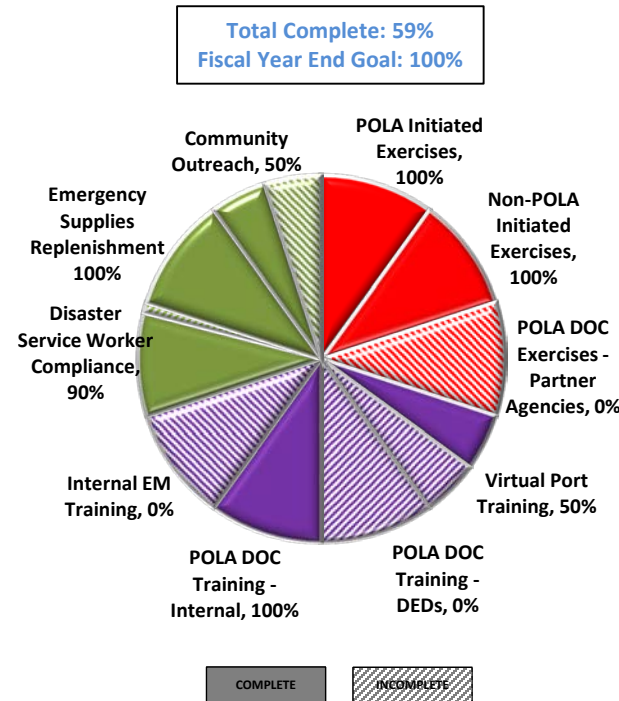
Dangerous Cargo Permits/Inspections FY17/18

Goal is to increase inspections performed by 10% over the previous FY

| | Nov 2017 | Nov 2016 | FYTD 17/18 | FYTD 16/17 | % Change |
|----------------|----------|----------|------------|------------|----------|
| Permits Issued | 239 | 1,350 | 1,809 | 5,242 | -65% |
| Inspections* | 706 | 344 | 3,784 | 2,573 | 47% |

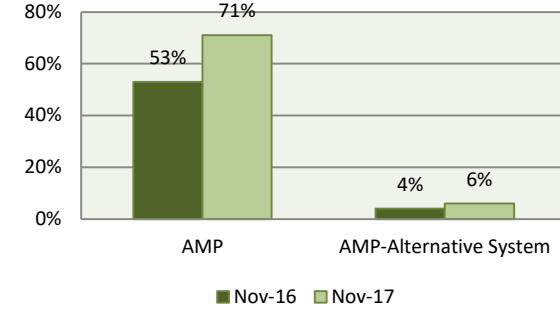
*Based on Daily Field Activity Reports and Haz-Mat Data

Emergency Preparedness Training and Management Program FY17/18



Sustainability

Percentage container/cruise vessels AMP or equivalent
(Goal: 70% combined)

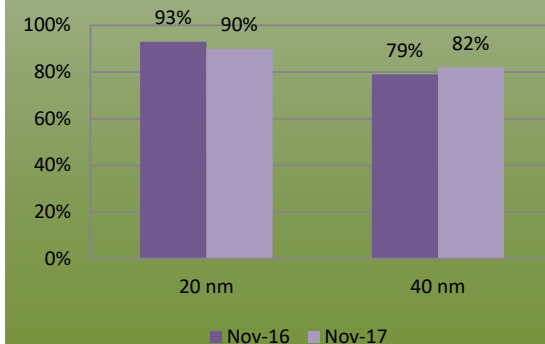


Clean Truck Program Summary

(Goal: 100% 2010 engine year compliant by 2023)

| Class 8 Trucks (All Fuel Types) | Nov-16 | | Nov-17 | |
|---------------------------------|---------------|-----|---------------|-----|
| 2010 Compliant EY | 6,734 | 41% | 7,969 | 47% |
| 2007 Compliant EY | 9,665 | 59% | 8,992 | 53% |
| Total | 16,399 | | 16,961 | |

Vessel Speed Reduction Compliance
(Goal 90%)



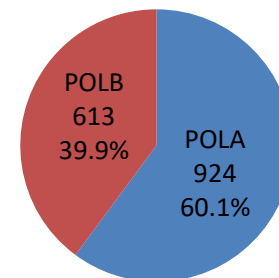
Strategic Plan Objective 3: Improved Financial Performance of Port Assets

Port of Los Angeles Monthly Key Performance Statistics for November 2017

| TEUs and Financials | Current Month | | | Fiscal Year to Date | | |
|--|---------------|---------------|---------------|---------------------|-----------------|-----------------|
| | Nov-17 Actual | Nov-17 Budget | Nov-16 Actual | FY 17/18 Actual | FY 17/18 Budget | FY 16/17 Actual |
| TEUs (in thousands) | 924 | 877 | 878 | 4,081 | 4,004 | 3,927 |
| % change vs. As of 12/12/17 | | ↑ 5.4% | ↑ 5.3% | As of 12/12/17 | ↑ 1.9% | ↑ 3.9% |
| | | | | CY 2017 – 8,564 | CY 2017 – 8,166 | CY 2016 – 8,060 |
| | | | | | ↑ 4.9% | ↑ 6.3% |
| Operating Revenue (in millions) | \$49.2 | \$47.2 | \$45.4 | \$221.8 | \$206.7 | \$208.4 |
| % change vs. | | ↑ 4.3% | ↑ 8.5% | | ↑ 7.3% | ↑ 6.4% |
| Operating Expenses (in millions) | \$15.7 | \$19.6 | \$19.5 | \$86.7 | \$100.0 | \$84.7 |
| % change vs. | | ↓ -19.9% | ↓ -19.8% | | ↓ -13.4% | ↑ 2.3% |
| Operating Margin | 68.2% | 58.6% | 57.0% | 60.9% | 51.6% | 59.3% |
| Annual Target : 45% | | | | | | |

Market Share

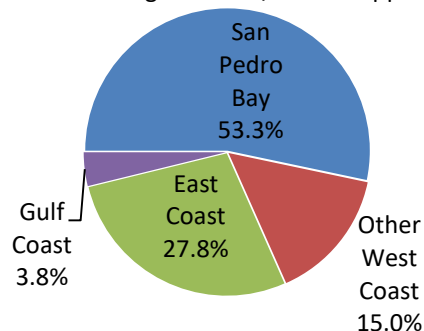
Thousands of TEUs, November 2017
Share change from 11/16: -2.0% pp.



POLA CYTD: 55.6%
POLB CYTD: 44.4%

Asian Imports

Share change from 11/16: 1.5% pp.



San Pedro Bay CYTD: 50%

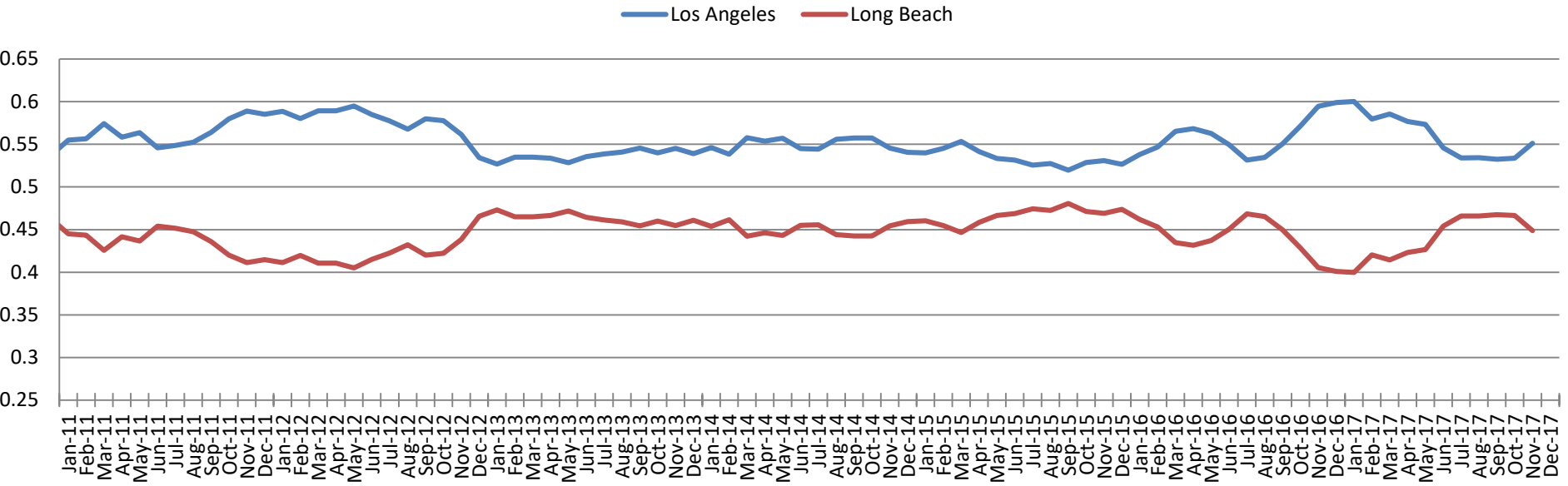
| Inventory of Vacant Property November 2017 |
|---|
| 426 acres (total available) |
| • 318 acres available to lease |
| • 108 acres under space assignment |
| 67 acres not leasable due to environmental constraints |

| 2017 CONTAINER SHIPPING ALLIANCE | Nov-16 | | | Nov-17 | | | Nov-16 | | Nov-17 | | Nov-16 | Nov-17 |
|----------------------------------|-------------------|--------------------|------------------|-------------------|--------------------|------------------|------------|-------------|------------|-------------|----------------------|----------------------|
| | LONG BEACH (TEUs) | LOS ANGELES (TEUs) | SPB TOTAL (TEUs) | LONG BEACH (TEUs) | LOS ANGELES (TEUs) | SPB TOTAL (TEUs) | LONG BEACH | LOS ANGELES | LONG BEACH | LOS ANGELES | Share of SPB Volumes | Share of SPB Volumes |
| H2M | 86,056 | 90,638 | 176,694 | 103,791 | 70,766 | 174,557 | 49% | 51% | 59% | 41% | 25% | 23% |
| Ocean Alliance | 87,547 | 206,370 | 293,917 | 127,730 | 204,240 | 331,970 | 30% | 70% | 38% | 62% | 42% | 44% |
| Other | 35,544 | 27,237 | 62,780 | 53,018 | 29,049 | 82,067 | 57% | 43% | 65% | 35% | 9% | 11% |
| THE Alliance | 51,314 | 108,269 | 159,583 | 47,322 | 126,899 | 174,221 | 32% | 68% | 27% | 73% | 23% | 23% |
| Grand Total | 260,461 | 432,513 | 692,974 | 331,861 | 430,954 | 762,815 | 38% | 62% | 44% | 56% | 100% | 100% |

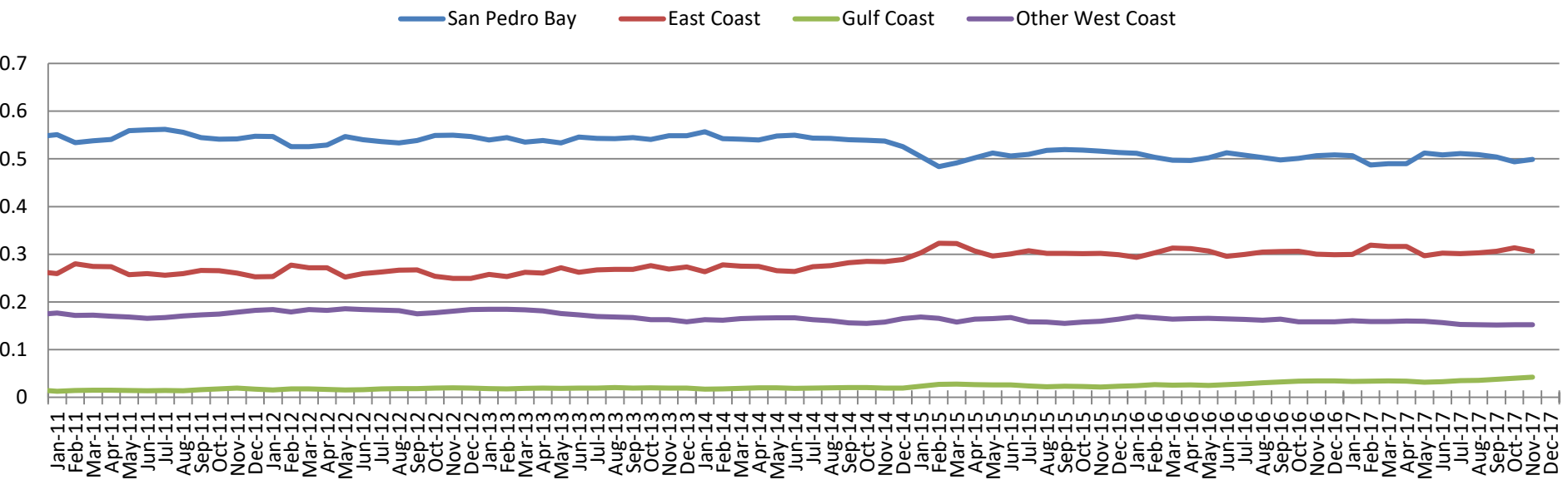
Source: PIERS data; loaded TEU only

Market Share Trends

Trailing Three Month TEU Share of San Pedro Bay



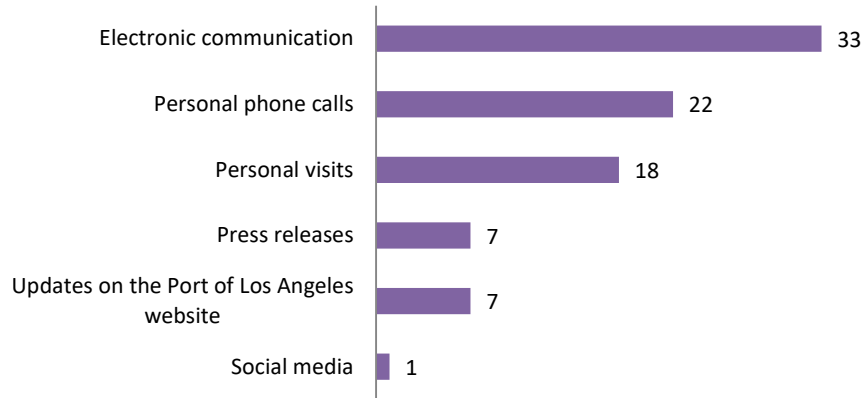
Three Month Trailing Market Share of Imports from Asia



Strategic Plan Objective 4: Strong Relationships with Stakeholders

2017 Customer Satisfaction Survey

Port Tenants: How do you prefer the Port of Los Angeles to communicate with you?



✓ Total Companies Surveyed: 106; Companies Response Rate: 39 (37%)

Harbor Department Staff

Goals :

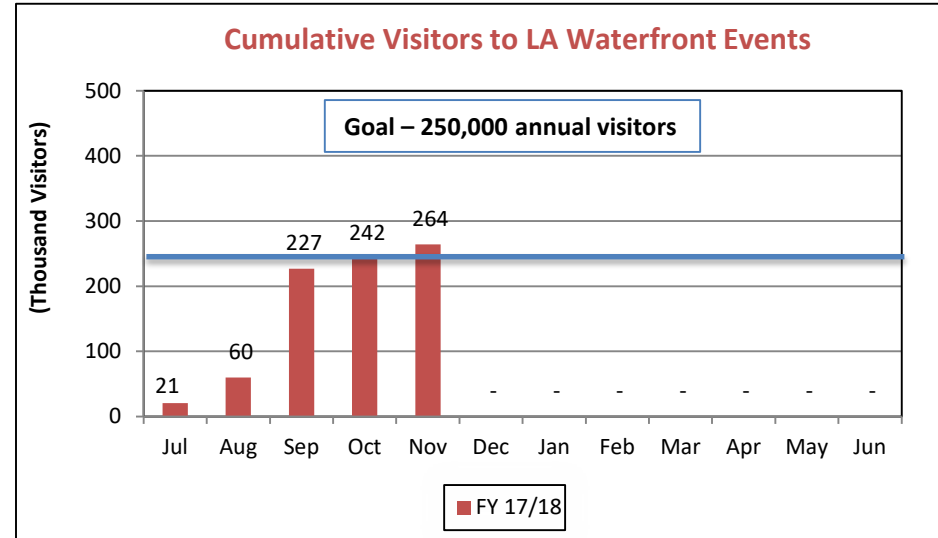
- Reduce new claims by 5%
- Reduce usage of IOD hours by 5%
- Increase usage of Light Duty by 5%
- Reduce workers' comp expenses by 5%

| STATS FY16/17 | Actuals FY 17/18 | Comparison FY 16/17 | % Variance |
|------------------|----------------------|------------------------|---------------|
| New Claims | 24 (July-Nov) | 23 (July-Nov) | ↑4.3% |
| IOD | 6,761 hours (PP11) | 11,710 hours (PP11) | ↓53.3% |
| IOD Expenses | \$257,483 (PP11) | \$453,234 (PP11) | ↓57.9% |
| Light Duty | 2,821 hours (PP11) | 2,112 hours (PP11) | ↑36.8% |
| WC Expenses | \$721,004 (July-Nov) | \$775,431 (July-Nov) | ↓20.3% |

Note: **Green** percentage variance indicates positive change and **red** indicates otherwise.

| % of Employee Reviews Completed (FY 18) | | | | |
|---|-------------|-------------|-------------|-------------|
| (Goal: 85%) | | | | |
| 50% | | | | |
| FY 13 – 77% | FY 14 – 75% | FY 15 – 63% | FY 16 – 82% | FY 17 - 74% |

LA Waterfront



Monthly Social Media Report

(Goal: 10% annual growth rate)

| Social Media Platform | November | | |
|--------------------------------------|---------------|---------------|--------------|
| | 2016 | 2017 | % Change |
| Facebook/PortofLA | 26,191 | 30,531 | 16.6% |
| Facebook/LAWaterfront | 12,782 | 14,269 | 11.6% |
| Twitter/PortofLA | 16,366 | 18,988 | 16.0% |
| Twitter/LAWaterfront | 1,478 | 1,778 | 20.3% |
| Instagram/PortofLA | 8,169 | 10,833 | 32.6% |
| Instagram/LAWaterfront | 2,927 | 3,766 | 28.7% |
| Total Social Media Followers: | 67,913 | 80,165 | 18.0% |