



NEWS RELEASE

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FOR IMMEDIATE RELEASE

Ports America Awarded Operating Contract for Port of Los Angeles Cruise Terminal

Ports America expands its cruise terminal operations to the West Coast

The Port of Los Angeles has awarded **Ports America** the contract to provide operation, management and maintenance of the Port of Los Angeles Cruise Terminal at Berth 90-43 in San Pedro, Calif., known as the World Cruise Center.

The five-year agreement, commencing April 2013, includes two 5-year options. Among the services that Ports America will provide are cruise terminal management, maintenance and repairs, security, special event management and the collection of dockage, wharfage and terminal fees.

Ports America Terminal Manager LA Cruise Operations **Octavio Sanchez** commented on the new business.

"We are proud to have been chosen by the Port of Los Angeles as their new operator of the Los Angeles Cruise Terminal," Sanchez said. "Our level of expertise, experience and acumen in cruise operations gives us the ability to provide optimal service to all cruise lines. We look forward to a positive and successful relationship with the Port of Los Angeles and all its cruise partners."

"The Port of Los Angeles is pleased to partner with Ports America at the World Cruise Center," said Port Executive Director **Geraldine Knatz, Ph.D.** "We are confident that Ports America will continue the tradition of providing first-class service to our cruise lines and their passengers."

Ports America, headquartered in New Jersey, is the largest independent marine terminal operator and stevedore company in the United States. The company currently operates in more than 42 ports and 80 locations. Ports America handles all types of cargo, including container, bulk, breakbulk, automotive, project, military and cruise.

The Port of Los Angeles is located in San Pedro Bay, 20 miles south of downtown Los Angeles. It encompasses 7,500 acres, 43 miles of waterfront and features 25 cargo terminals, which includes passenger, container, breakbulk, dry and liquid bulk, automobile and warehouse facilities. The port is home to the nation's most secure cruise passenger complex, the World Cruise Center. The port generates 919,000 regional jobs and \$39.1 billion in wages and tax revenues each year, and its plan to invest \$1 billion dollars in capital improvements in the next five years is expected to spur additional growth.

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